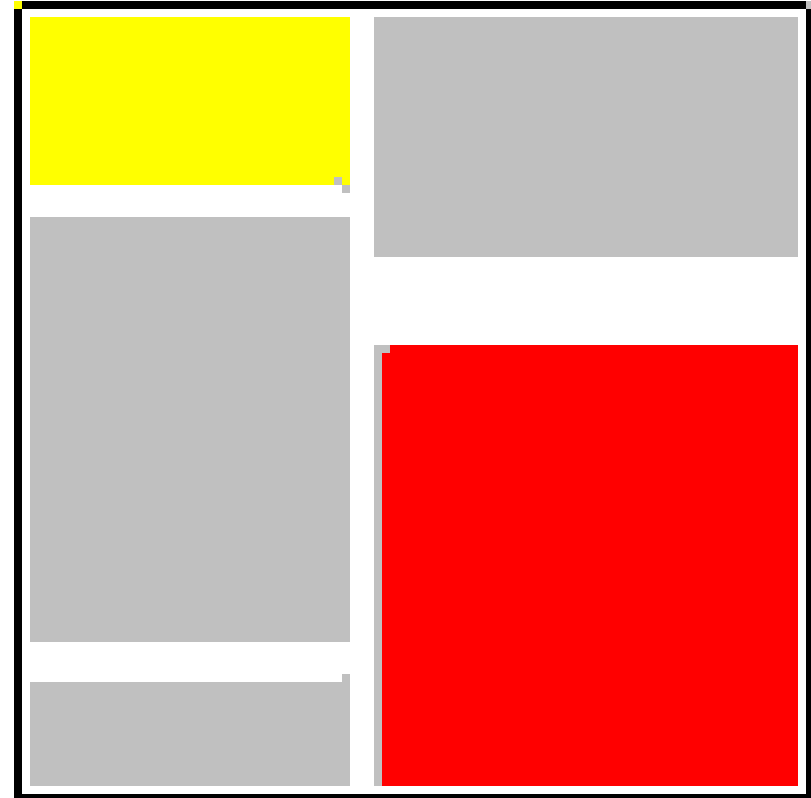


# ELAG

[www.elaginc.com](http://www.elaginc.com)



Tech & screens: [www.elaginc.com](http://www.elaginc.com)

Affordable Enterprise Business Software

## Problems

Custom applications cost too much

They take too long to create

They disrupt work when they are implemented

I have to buy new workstations

The learning curve for a new system  
makes everyone unproductive for too long

Any curve ball thrown breaks the system

Software ergonomics makes using applications painful and slow

We can only display one item at a time

As the business changes, the application is slow to follow

It seems we must adapt to the software's notion of  
Workflow, not vice-versa

We are afterthoughts to our software vendor now the sale is made

## Solutions

ELAG systems are affordable

2-8 weeks in most cases

1-2 hours of initial installation, seamless thereafter

ELAG runs on everything from Windows 98 to Windows 7. No replacements

Most systems require a morning of training or less

ELAG CMS has never gone down since its inception in March 2004

Clicking one button can trigger a series of actions. We have thought hard about this.

ELAG systems display tens of thousands of items, and can run  
many instances of a screen

ELAG clients request and receive 100+ changes per year,  
usually within 48 hours of a request

ELAG systems are tailored to the client's process and terminology

ELAG has continued its responsive maintenance program  
since the company's founding in 1999

# Software with a Difference: Responsive, Reliable

# ELAG applications can:

Run as Windows Applications on  
An Intranet or Extranet

Run as Windows Applications from  
a secure Citrix Metaframe™ Server

Run as HTML pages

Android Apps for mobile devices

Have extremely thin clients (all  
business logic resides in the database)

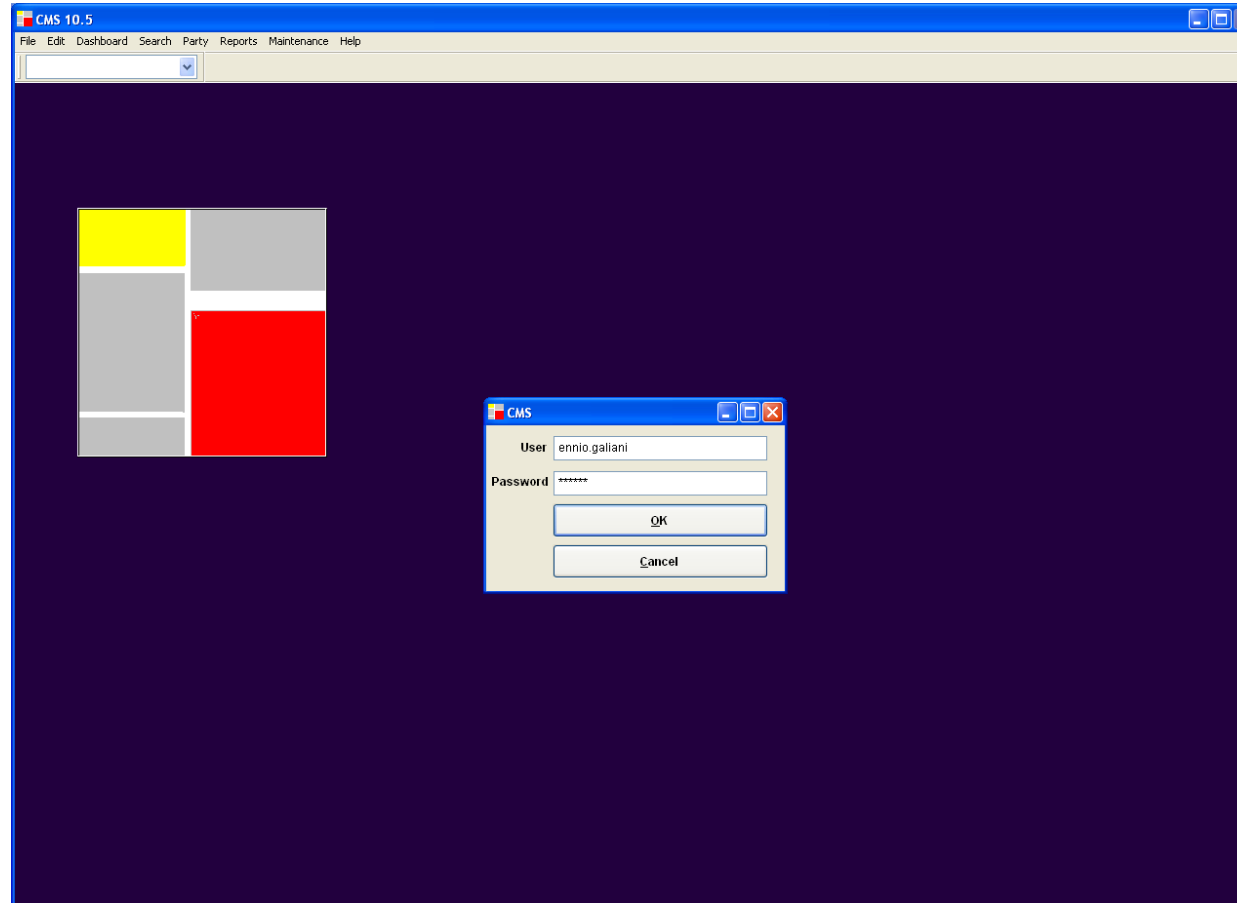
Deploy to thousands of users in minutes

Modify business logic while you work  
(no downtime)

Be updated the same day  
as the request in many cases

Automatically check for new versions  
when they start

Be built from the ground up in 2-8 weeks  
from the customer's initial commitment



Email, fax or print documents at will (and log the results)

Interface seamlessly with Microsoft Outlook, Word and Excel

Be multi-lingual

Run up to 999 copies of each screen  
simultaneously (for repeated interruptions  
at work)

Retrieve 10,000-50,000 rows of data  
in seconds regardless of traffic

Fit several hundred reports into a  
single dynamic reporting screen

Create HTML Form letters for  
broadcast email distribution

Export data to most formats from  
every screen

Read, store and display 50 file formats  
as part of document management

Preview 20,000+ documents in seconds  
before a print job (no wasting time or paper)

Have three distinct security models to  
cherry pick your custom solution from

Have a separate security model for exports  
(so no-one runs away with customers)

Save each user at least an hour a day

And have a very short learning curve...

# Claims Management System, Dashboard

75% of rote system tasks are available in this single space

Sorts by any combination of columns, ascending or descending. In this case, "Price" (marked in blue for descending)

Master list columns can be modified by ELAG without any users exiting this screen

7 Tabs of data based on highlighted row

Font and Size selector

12,000 Rows in 5 seconds or less!

Send data set to others in one stroke

Exports to many formats. The Export button has a separate security structure, so users who are allowed to manipulate your data don't run away with customer lists

Dynamic Views change the columns in the list according to workgroup needs

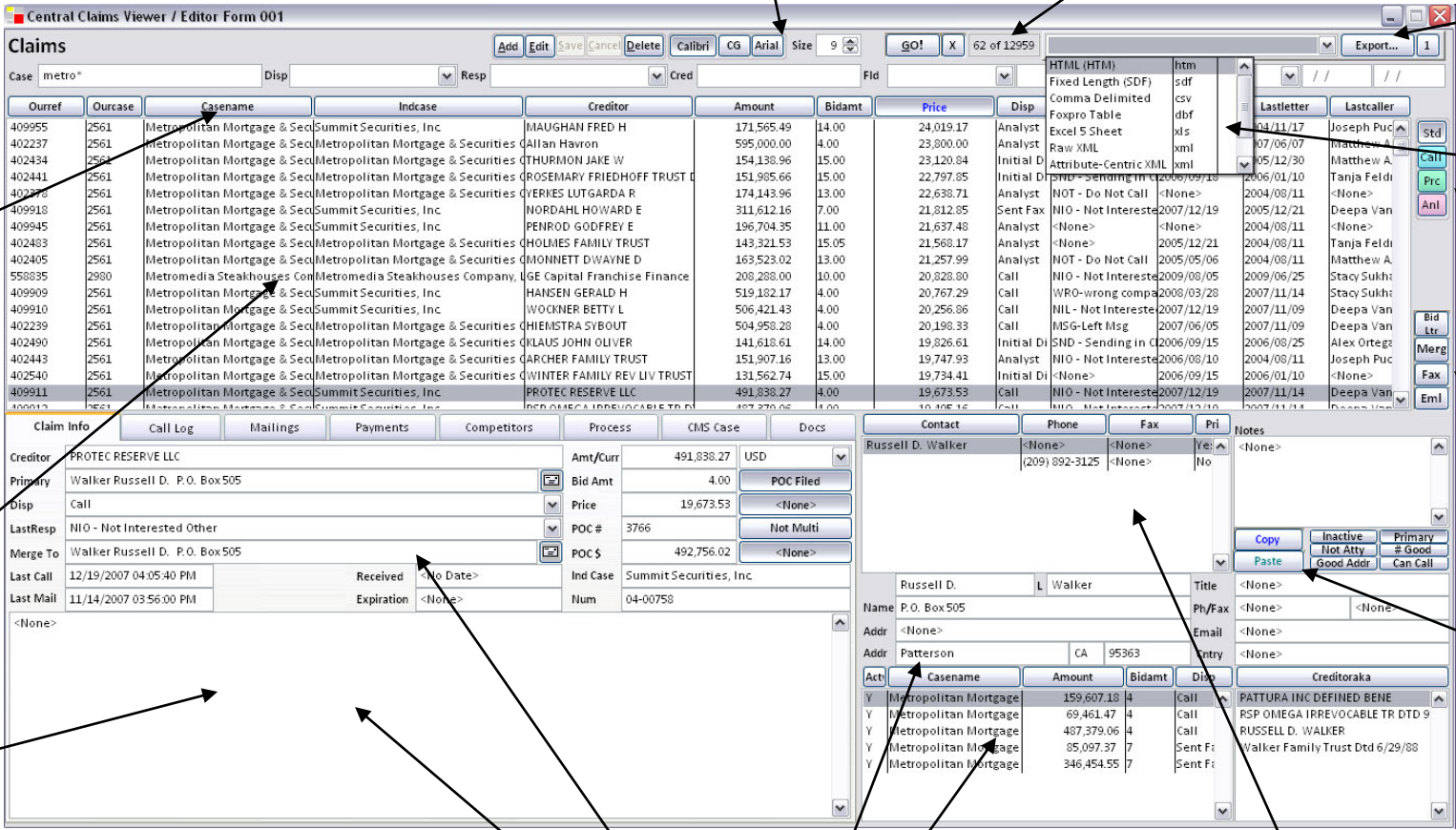
Word Docs generated on-the-fly based on the highlighted row, and sent to selected contact

Custom buttons can perform any action desired, and the actions they perform are modifiable while the user remains on-screen and continues to use the system

As you click on any row in the master list above, all 7 tabs and the contact manager refresh with data related to that claim

Mini Contact Manager on-screen

Makes the complex simple



# Claims Management System, Alternate Dashboard

Some users were adamant that their need to see contact lists and claim or call information simultaneously trumped the undesirable ‘cramping’ effect of the original dashboard

For those users who preferred legibility, a functionally equivalent dashboard was created, one which put contact information in a tab, thereby allowing the collection of tabs to stretch across the entire screen

ELAG uses this illustration to stress that there CAN be two solutions to a problem, and that the solutions arrived at remain affordable and easy to implement

This version of the dashboard was created in **one day**.

Central Claims Viewer / Editor Form 001

CMS Case

AddEditSaveCancelDelete

Last Search

GO!

17 of 209

Export...

Case

Disp

Resp

Cred

\*chase\*;jpmorg\*;bear

Last

First

Phone

Casename	Indcase	Creditor	Amount	Bidamt	Price	Disp	Lastresp	Lastcall	Lastletter	Lastcaller
Metals USA, Inc.	Metals USA Plates	Procarsa Tube & Pipe c/o Chas	60,516.84	22.5	13,616.29	Call	<None>	<None>	<None>	<None>
Metals USA, Inc.	Metals USA Special	Chase Brass & Copper Co., Inc	183,456.46	22.5	41,277.70	Call	<None>	2002/04/29	<None>	<None>
Metals USA, Inc.	Metals USA Plates	Procarsa Tube & Pipe c/o Chas	60,516.84	22.5	13,616.29	Call	<None>	<None>	<None>	<None>
Empire Funding Corp.	<None>	Chase Credit Research	48,709.97	12.0	5,845.20	Call	<None>	2002/11/22	<None>	<None>
Barnett Marine, Inc.	<None>	Purchase Power-Pitney Bowes	2,504.89	50.0	1,252.45	Call	<None>	2003/07/28	<None>	<None>
Armstrong World Industries, Inc	<None>	BEARINGS & DRIVES INC /PA	2,254.76	50.0	1,127.38	Call	MSG-Left Msg	2006/03/03	2006/02/28	Greg Thor
Armstrong World Industries, Inc	<None>	BEARINGS AND DRIVES INC	136,373.64	45.0	61,368.14	Analyst	SOL-sold already	2003/07/17	2006/02/28	<None>
Brill Media Company, LLC.	288	Purchase Power	1,693.89	40.0	677.56	Call	<None>	2003/06/19	<None>	<None>
Brill Media Company, LLC.	311	Purchase Power	14,108.21	40.0	5,643.28	Call	<None>	2003/06/24	<None>	<None>
Creditrust Corporation	<None>	Chase Manhattan	4,190.00	36.0	1,508.40	Call	<None>	<None>	<None>	<None>
Crown Books Corp.	<None>	Northchase Shopping Center, In	16,163.00	1.0	161.63	Call	<None>	<None>	<None>	<None>
GC Companies, Inc. et al.	<None>	Chase Manhattan Bank	73,947.05	20.0	14,789.41	Call	<None>	<None>	<None>	<None>
GC Companies, Inc. et al.	<None>	Chase Manhattan Bank	40,830.76	20.0	8,166.15	Call	<None>	<None>	<None>	<None>
HPG International, Inc.	<None>	Bearings & Drives Unlimited	78,302.45	5.0	3,915.12	Call	<None>	2003/07/02	<None>	<None>
MeritEnergyMaster	<None>	Bear Well Servicing Ltd	802,951.92	20.0	160,590.38	Call	<None>	2000/06/26	<None>	<None>
NorthWestern Corporation	<None>	Purchase Power	2,386.96	65.0	1,551.52	Call	NCL - No Claim or	2004/03/18	<None>	Svetlana L

Claim Info

Contacts

Call Log

Mailings

Payments

Competitors

Process

CMS Case

Debtor

NorthWestern Corporation

Court

District of Delaware

Analyst

mgold

Bid

<None>

Stub

<None>

Est Profit

\$ 32,466.09

Filed

10/03/2003 12:00:00 /

ROR%

1.0

P/L

\$ 32,935.03

Total

\$ 50,780.29

Cost

\$ 0.6100

Case

03-12872

Bght

\$ 83,246.39

Bidamt

Competitor

Bidno

Created

0

Fair Harbor Capi

2

2004/12/01

0

Contrarian Funds

1

2004/12/01

0

Fair Harbor

1

2004/06/11

0

Long Acre

1

2004/07/07

0

Sierra Nevada

1

2004/07/07

Client

Claimdis

Amt

Price

195

Call

3,857,469.20

2,507,354.87

22

Final Di

83,246.39

50,780.30

64

Sent Fax

945,239.06

614,405.36

38

Analyst

706,642.69

444,054.22

Competition Notes

<None>

Case Notes

ROR: 5.31%

NorthWestern Corpora, <None>, Purchase Power, 2,386.96

Customized for every preference

# Claims Management System, Restricted Dashboard

Interns are assigned the calls they make by analysts, and should not be privy to aggregate data, reporting or workflow. The simplest and most secure way to achieve this in a ELAG application is to remove everything a given group should not access and deploy an entire screen. This way, unless the intern in question is sitting at an analyst's desk (or has an analyst's external web access password), it is impossible to display the restricted data.

Call Log, also available on other dashboards

Caller Window Form 001

Call Log

StdCallerAddEditSaveCancelDeleteGo!1 of 4351Export...

CaseDispCredLastFirstPhone

Casename	Indcase	Creditor	Amount	Bidamt	Price	Disp	Lastresp	Lastcall	Lastletter	Lastcaller
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	Port Authority of NY & NJ	145,500.43	55.0	80,025.24	Analyst	WCB - Will Call Ba	2007/02/13	<None>	Manuel Pe
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	WORLDWIDE FLIGHT SERV	141,755.54	55.0	77,965.55	Analyst	SOL-sold already	2007/02/05	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	LAGUARDIA MARRIOTT CO	148,822.33	50.0	74,411.17	Call	WCB - Will Call Ba	2006/11/21	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	BAE SYSTEMS CONTROLS	145,312.00	50.0	72,656.00	Call	MSG-Left Msg	2007/02/08	<None>	Manuel Pe
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	HOLIDAY INN ON THE BAY	145,129.32	50.0	72,564.66	Call	MSG-Left Msg	2006/11/21	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	CITY OF PORTLAND	143,817.12	50.0	71,908.56	Call	NIO - Not Interest	2006/12/07	<None>	Greg Thor
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	SKYTEL COMMUNICATION	143,617.26	50.0	71,808.63	Call	NIP - Not Interest	2006/11/21	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	COUNTY OF RANKIN	143,318.68	50.0	71,659.34	Call	<None>	<None>	<None>	<None>
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	TW Metals, Inc.	143,010.92	50.0	71,505.46	Call	NIP - Not Interest	2006/11/20	<None>	Michael Si
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	KON Office Solutions	142,191.00	50.0	71,095.50	Call	MSG-Left Msg	2006/11/21	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	SIERRA AVIATION GROUP	141,888.44	50.0	70,944.22	Sent Fax	CBK - Call Back o	2007/02/08	2007/01/26	Manuel Pe
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	MAINTTECH CORPORATION	141,592.45	50.0	70,796.23	Sent Fax	WCB - Will Call Ba	2007/04/05	2007/03/21	Joseph Pl
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	PRATT AND WHITNEY PSD	141,036.24	50.0	70,518.12	Call	MSG-Left Msg	2006/11/21	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	Indianapolis Airport Authority	140,557.28	50.0	70,278.64	Sent Fax	NIO - Not Interest	2007/02/08	2007/01/11	Manuel Pe
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	WAYNE COUNTY AIRPORT	138,798.40	50.0	69,399.20	Sent Fax	MSG-Left Msg	2007/01/24	2007/01/18	Sandy Wic
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	BERNALILLO COUNTY TR	137,819.67	50.0	68,909.84	Call	MSG-Left Msg	2007/02/08	<None>	Manuel Pe

Claim Info

Call Log

Mailings

Competitors

Calldate	Contact	Phone	Bidamt	Callername	Response
2007/02/08 10:09	Newman, Jordan	(212) 435-3443	55.0	Manuel Pe	WCB - Y
2006/11/21 10:17	Newman, Jordan	(212) 435-3443	40.0	Alex Orte	NIL - Ni
2006/11/20 15:41	Selcove, Jay	(212) 435-3443	40.0	Michael Sin	MSG-L

Resp

WCB - Will Call Ba

Phone

(212) 435-3443

Bid

55.0

Cb

<No Date>

<None>

Delta Air Lines, Inc, Delta Air Lines, Inc, Port Authority of NY, 145,500.43

Contact	Phone	Fax	Pri	Notes	C	P
Jordan Newman	(212) 435-3443	(212) 435-3584	Yes	<None>		
Jay Selcove	(212) 435-3443	<None>	No			
William Decota	212-435-3704	<None>	No			
Accounts Receivable/Controller	<None>	<None>	No			
Karen Fontana	(212) 435-3000	<None>	No			

Name

Jordan

L

Newman

Titl

Esq

Cntry

<None>

Addr

255 Park Avenue South 13th flr

Ph/Fax

(212) 435-3443

(212) 435-3584

Addr

<None>

Email

<None>

City

New York

NY

10003

Act

Casename	Amount	Bidamt	Disp	Creditoraka
N Aerovias Nacionales	37,999.10	Sent F		Port Authority of NY (RENTS)
N ATLAS WORLDWIDE	10,000.40	Call		Port Authority of NY & NJ, The
N ATLAS WORLDWIDE	507,179.40	Call		The Port Authority of NY & NJ
N ATLAS WORLDWIDE	30,138.25	Call		

Only 1 view is available, for the sake of simplicity

Tailored to your workflow



# Using Multiple Screens

When that important call interrupts your work, and then someone walks into your office and asks for something

A number of creditors in screen 001  
(ibm\*;ups\*;hp\*;hewlett\*)

Contacts named “Smith” and “Jones” in screen 003

The ‘Case’ tab aggregates data over an entire case (collection of claims)

Competitive bids for the entire case

Claim dispositions (workflow) for the entire case

Canadian Dollar claims in screen 002

Note the ‘Caller’ View is selected. Displayed columns (fields) are different than on the dashboards behind this

The screenshot displays the CMS 10.5 software interface with three overlapping windows. The top window, 'Central Claims Viewer / Editor Form 001', shows a table of creditors with columns like Case, Creditor, Amount, and Price. The middle window, 'Central Claims Viewer / Editor Form 002', displays a similar table but with a different set of data. The bottom window, 'Central Claims Viewer / Editor Form 003', shows a 'CMS Case' view with a table of claims and a 'Contact' view on the right. Annotations point to specific data points and interface elements across the different screens.

Case	Disp	Cred	Last	First	Phone	Curr
Astrowper, Inc.	<None>	UPS Supply Chain Solutions	27,354.82	17.5	4,787.09	Call
Delta Air Lines, Inc., et al.	<None>	UPS Supply Chain Solutions	24,150.00	50.0	12,075.00	Call
X-Bridgeport Company Inc.	<None>	UPS Supply Chain Solutions				

Case	Disp	Cred	Last	First	Phone	Curr
Tadica International	<None>	UPS Supply Chain Solutions				
TFS Electronic Manufacturing	<None>	UPS Supply Chain Solutions				
The Boyds Collection, Ltd.	<None>	UPS Supply Chain Solutions				
Daymonex Limited o/a Daym	<None>	UPS Supply Chain Solutions				
Popular Club Plan, Inc.	<None>	UPS Supply Chain Solutions				
Oncor, Inc.	<None>	UPS Supply Chain Solutions				
Delphi Corporation	<None>	UPS Supply Chain Solutions				
United of the Loom, Inc.	<None>	UPS Supply Chain Solutions				

Case	Disp	Cred	Last	First	Phone	Curr
Trans World Airlines, Inc.	<None>	UPS Supply Chain Solutions				
Bulls Industries, Inc.	<None>	UPS Supply Chain Solutions				
CF Airfreight Corporation	<None>	UPS Supply Chain Solutions				
Cincinnati Microwave	<None>	UPS Supply Chain Solutions				
Nem Re Insurance Company	<None>	UPS Supply Chain Solutions				
USG Corp.	<None>	UPS Supply Chain Solutions				
Delphi Corporation	<None>	UPS Supply Chain Solutions				
Medical Wind Down Ho	<None>	UPS Supply Chain Solutions				
Fruit of the Loom, Inc.	<None>	UPS Supply Chain Solutions				
Rowecom Inc.	<None>	UPS Supply Chain Solutions				
Trounman Investments	<None>	UPS Supply Chain Solutions				
Metals USA, Inc.	<None>	UPS Supply Chain Solutions				
Metals USA, Inc.	<None>	UPS Supply Chain Solutions				

Case	Disp	Cred	Last	First	Phone	Curr
Trans World Airlines, Inc.	<None>	UPS Supply Chain Solutions				
Bulls Industries, Inc.	<None>	UPS Supply Chain Solutions				
CF Airfreight Corporation	<None>	UPS Supply Chain Solutions				
Cincinnati Microwave	<None>	UPS Supply Chain Solutions				
Nem Re Insurance Company	<None>	UPS Supply Chain Solutions				
USG Corp.	<None>	UPS Supply Chain Solutions				
Delphi Corporation	<None>	UPS Supply Chain Solutions				
Medical Wind Down Ho	<None>	UPS Supply Chain Solutions				
Fruit of the Loom, Inc.	<None>	UPS Supply Chain Solutions				
Rowecom Inc.	<None>	UPS Supply Chain Solutions				
Trounman Investments	<None>	UPS Supply Chain Solutions				
Metals USA, Inc.	<None>	UPS Supply Chain Solutions				
Metals USA, Inc.	<None>	UPS Supply Chain Solutions				

Multitasks so you don't have to

# Document Management – External Document Attachment

Grant Request Workflow Form 001

Grant Docs

AllPendApprvDeclnArchvCalibriCGArialTimesLucidaFSize: 9AddEditSaveCancelDeleteGO!X29 of 70Export...1

TitleAbstractContactGrant TypeDispositionAmount (000)

RecipientStage of DiscoverySearch DateRangeNotesDocsGrant Id

Our_refere	Title	Recipient	Piname	Requested	Granted	Granttype	Recd	Grantclass
2443	Investigating the role of IKK alpha in	California Institute of Technology	Khoshnan Ali	100000	<None>	<None>	2009/03/17	Regular Research Grant
2534	Pharmacological Treatment of Rett S	Children's Hospital Boston	Khwaja Omar	0	200000	Academic	<None>	<None>
2457	Transcriptional Dys-Regulation in R	University of Massachusetts Med	Kilpatrick Daniel	95000	<None>	<None>	2009/03/17	Regular Research Grant
2284	Characterization of novel proteins in	University Of Insurbia	Kilstrup-Nielsen Charlotte	80000	80000	<None>	<None>	<None>
2291	Functional characterization of CDKL5	Universtiy Of Insurbia	Kilstrup-Nielsen Charlotte	100000	100000	<None>	<None>	<None>
2525	Positional cloning of a new autosome	Medical College of Georgia	Kim Hyung-Goo	110000	0	Academic	2009/03/17	Post-Doctoral Fellowship
2214	Serotonin in the Rett Medulla	Havard Medical School	Kinney Hannah	50000	50000	<None>	<None>	<None>
2165	Molecular Controls Over Differentiat	Children's Hospital Boston, Harv	Kishi Noriyuki	110000	110000	<None>	<None>	<None>
2223	Investigation of mitochondrial defe	University of Edinburgh	Kriaucionis Skirmantas	100000	100000	<None>	<None>	<None>
2495	Alterations in GABA inhibitory circuit	Cold Spring Harbor Laboratory	Krishnan Keerthi	100000	<None>	<None>	2009/03/17	Post-Doctoral Fellowship
2168	Gene Expression of Glutamate Recept	University Of Texas San Antonio	Kumari Meena	134877	134877	<None>	<None>	<None>
2194	HDAC activation in RTT	University of Massachusetts	Laforet Genevieve	100000	100000	<None>	<None>	<None>

Basic InfoNotes & FormsContact Tab in GrantActivitiesSchedule ManagerDoc ListPayments

Docfilename	Classified	Docformat
KHWAJA_CRG_APP_08.PDF	2009/04/06	Adobe Acrobat
PROVISIONAL NOTIFICATION OF AWARD.PD	2009/04/06	Adobe Acrobat
RTT_PHS_MANUSCRIPT.PDF	2009/04/06	Adobe Acrobat
KHWAJA_APPLICATION_CRITIQUES.PDF	2009/04/06	Adobe Acrobat
IGF1 CLINICAL TRIAL REVIEW - FINAL RECOM	2009/04/06	Adobe Acrobat
CLINICAL RESEARCH PROPOSAL REVIEW FOR	2009/04/06	MS Word
CLINICAL RESEARCH PROPOSAL REVIEW FOR	2009/04/06	MS Word
CLINICAL RESEARCH PROPOSAL REVIEW FOR	2009/04/06	MS Word
FEB 09 TO TH.PDF	2009/04/06	Adobe Acrobat

FileKHWAJA\_APPLICATION\_CRITIQUES.PDF04/06/2009

TypeFormatACR - Adobe Acrobat

ByJim.KellerFromC:\USERS\ANTHONY HORTON\DESKTOP\JKF 2008\

Desc<None>

INOUTManualFormOther

Find

1 / 18

68.2%

1) Significance and importance of overall scientific aims

2) Relevance of project to the cause, cure or treatment of RTT and its complications

3) Strength of hypothesis

4) Feasibility of specific aims

5) Strength of research design and methodology and safety

6) Qualifications and feasibility of investigative team, resources, and environment

7) Appropriateness of budget

8) Overall Score (provide an overall assessment score for the proposal NOT an average of scores)

On the following pages, please provide a **DETAILED** critique of the clinical research proposal (e.g., relevance to RTT, feasibility of the approach, strength and weakness of the research design, methodology, safety concerns budget and personnel).

Any number of Docs in any almost any format attached to the same data item

Stored Centrally but keeps of record of origin

Previews Document using the native App (in this case Acrobat)



# Document Management – Document Generation

Grant Request Workflow Form 001

Grant Notes

All

Pend

Apprv

Decln

Archv

Calibri

CG

Arial

Times

Lucida

Title

Abstract

Contact

Recipient

Stage of Discovery

Search Date

FSize: 9

Add

Edit

Save

Cancel

Delete

GO!

X

5 of 411

Export...

1

Grant Type

Disposition

Amount (000)

Range

Notes

Docs

Grant Id

Our_reference	Piname	Title	Recipient	Requested	Granted	Granttype	Loirecd	Grantclass
2159	Bird Adrian	Can Rett-like symptoms be rescued	University of Edinburgh	100000	100000	Academic	<None>	Regular Research Grant
2160	Rosenfeld Michael	MeCP2 and CoREST Target Genes in UC	San Diego	99946	99946	Academic	<None>	Regular Research Grant
2161	Broccoli Vania	Production and first analysis of an a	San Raffaele Scientific Institute	100000	100000	Academic	<None>	Regular Research Grant
2162		IRSA MECP2 Mutation Database	New Children's Hospital, Austral	26000	26000	<None>	<None>	<None>
2163	Hoffbuhr Kristin	The Molecular Basis of Rett Syndrom	Children's National Medical Cen	37000	37000	Academic	<None>	Regular Research Grant
2164	Greenberg Michael	Development of Novel Antibody Rea	Children's Hospital Boston, Harv	210000	210000	Academic	<None>	G.E.A.R.
2165	Kishi Noriyuki	Molecular Controls Over Differentiat	Children's Hospital Boston, Harv	110000	110000	Academic	<None>	Regular Research Grant
2166	Ronnett Gabrielle MD, PhD	Olfactory Abnormalities in the Mode	Johns Hopkins University	43256	43256	Academic	<None>	Regular Research Grant
2167	Rankin Christopher	Embryonic Stem Cells in the Study of	National Institute Of Neurological	80000	80000	Academic	<None>	Regular Research Grant
2168	Kumari Meena	Gene Expression of Glutamate Rece	University Of Texas San Antonio	134877	134877	Academic	<None>	Regular Research Grant
2169	Greenberg Michael	Neuronal activity-dependent regula	Children's Hospital Boston, Harv	100000	100000	Academic	<None>	Regular Research Grant
2170	Heintz Nathaniel	Novel Strategy for Identification of N	Rodefeller University	<None>	<None>	Academic	<None>	<None>

Basic Info

Notes & Forms

Contact Tab in Grant

Activities

Schedule Manager

Doc List

Payments

Enter Free Text Here

<Jim.Keller><Mar 11 2009 2:57PM>

Agreed to join SAB

Add To Notes

Forms - Fixed Templates

LOI Receipt Email

Progress Reports Due

Approval Email

Decline Email

Grant Approval Word Doc

Grant Decline Word Doc

Grant Request Cover

App Invite Email

Generic Email

Forms - User-Created

Form

Activity

Run, File in Doc List, Generate Activity

Stock Note

Agreed to join SAB

Agreed to join SRB

Call Contact Back

Need More Info

Pending Approval

Please Call Back

Please Respond to Review Request

Canned Letters and Emails are generated for the item(s). These will automatically appear in the Doc List tab (explained on previous page), and an activities record logging the fact.

Stock notes save typing

Create Mail-Merge Letters and generate them on fly, along with an activity.

© ELAG Inc. 2000-2017

## Document Management – Organization and Tracking, Groupware

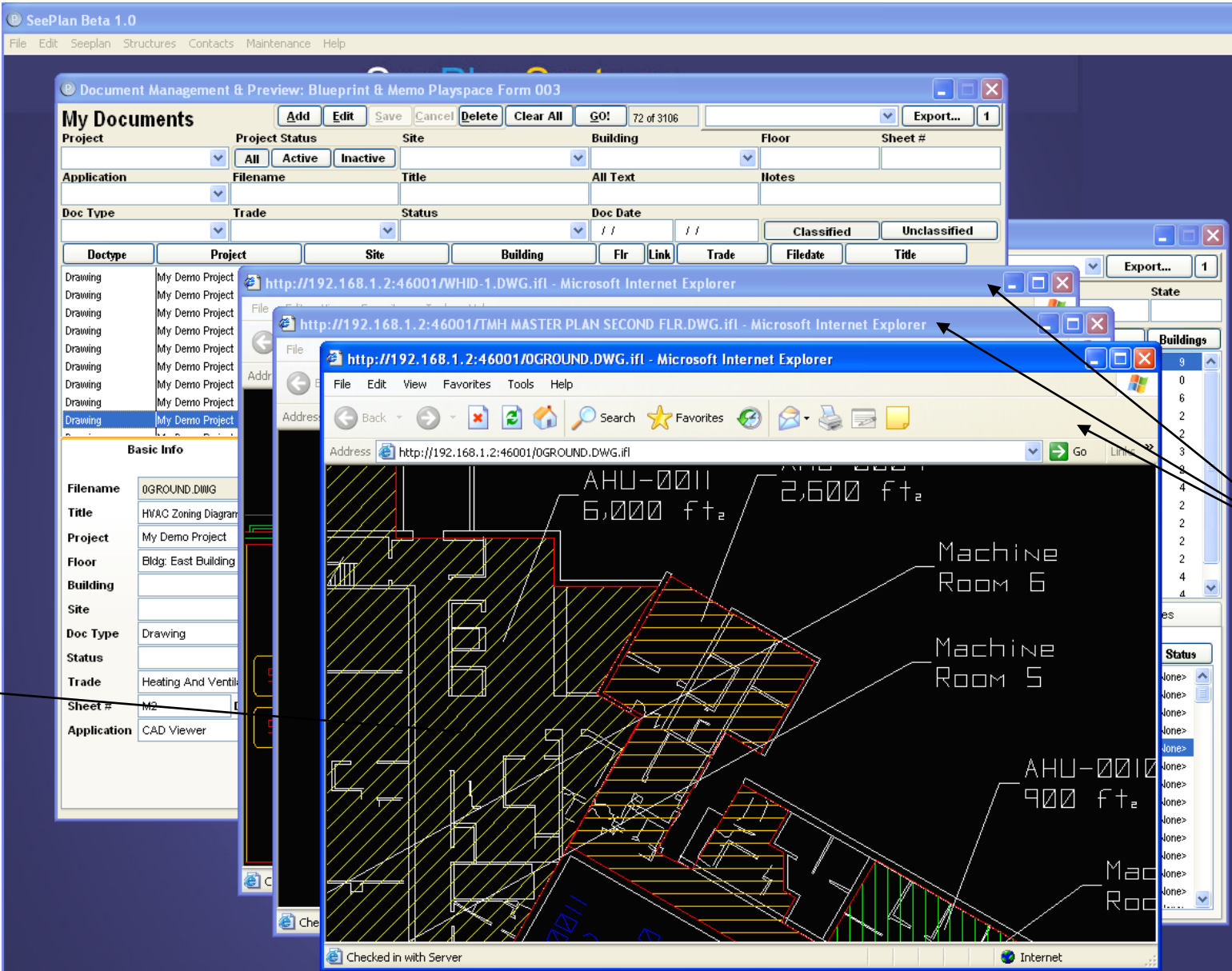
The screenshot displays the SeePlan Beta 1.0 software interface. The main window shows a large blueprint with a red 'APPROVED' stamp. Overlaid on this is a 'Document Management & Preview: Blueprint & Memo Playspace Form 001' dialog box. This dialog contains a 'Preview' section with a table of documents and a 'Redline Drawing Properties' section. The table lists documents with columns for Doctype, Project, Site, Building, Flr, Link, Trade, Filedate, and Title. The 'Redline Drawing Properties' section includes options for 'SOLID', '0.000', 'By Layer', and 'General'. A 'Redline Tools' toolbar is visible on the left side of the dialog. The background shows a faint blueprint with various lines and text.

Annotations point to various features:

- Custom Branding:** Points to the 'SeePlanSystems' logo and the menu bar.
- Name your query parameters. Here are 15:** Points to the 'Notes' field in the 'Document Management & Preview' dialog.
- Double-clicking a row will display the document in its own, full-size window:** Points to a row in the document table.
- AutoCAD file being redlined while in the preview tab. These are stored separately by user. Redlining is the act of drawing or writing on a document without affecting the original electronic file.** Points to the 'Redline Tools' toolbar.
- Audit Trail as you work, either modifying, distributing, or annotating a source document:** Points to the 'Work Log' tab in the document management dialog.
- Distribute to individuals or groups:** Points to the 'Move Link Send' tab in the document management dialog.
- Drop stamps and symbols on documents:** Points to the 'APPROVED' stamp on the blueprint.
- 50 file formats can be viewed in this space, including AutoCAD 3D (DWF), Quicktime movies, Jpegs, MS Office Documents, PDFs, etc.** Points to the main blueprint area.
- Zooming in will display any portion of the blueprint in detail:** Points to a detailed view of the blueprint.

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# Document Management – Full Screen Views with Zoom

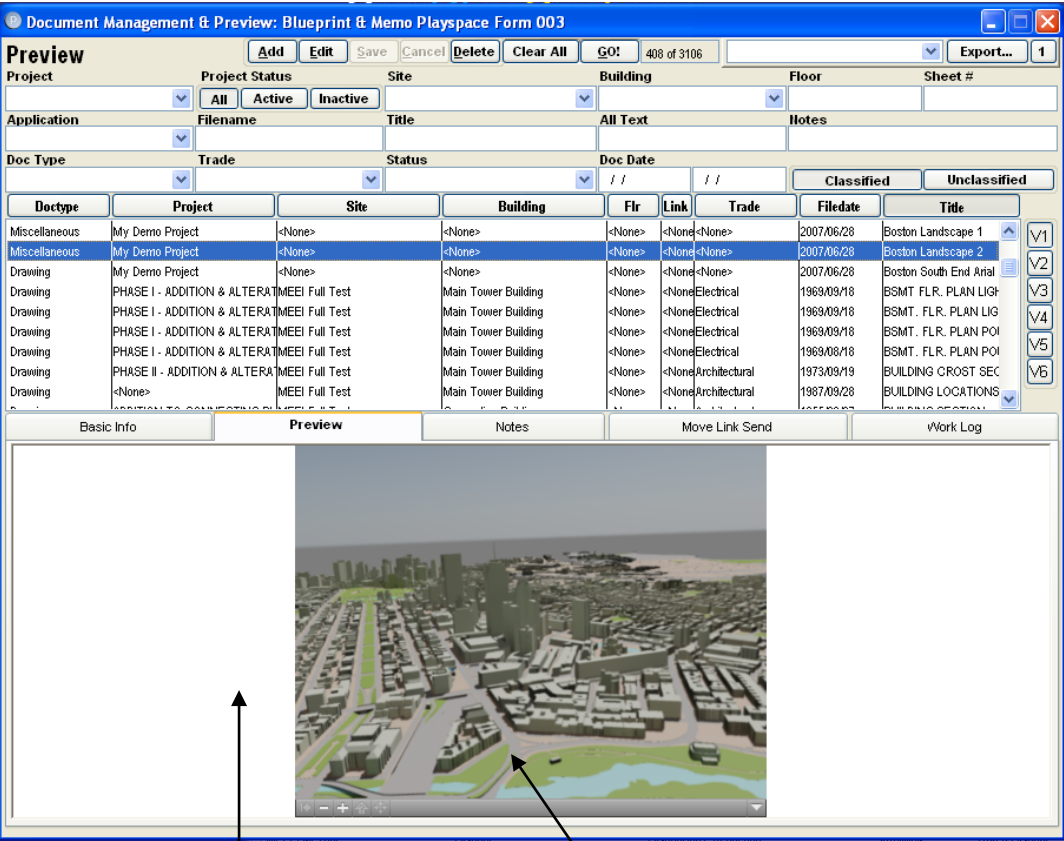


Zoom into any part of the document (blueprint in this instance)

Double-Clicking a Row brings up documents in their own window, so multiples can be manipulated

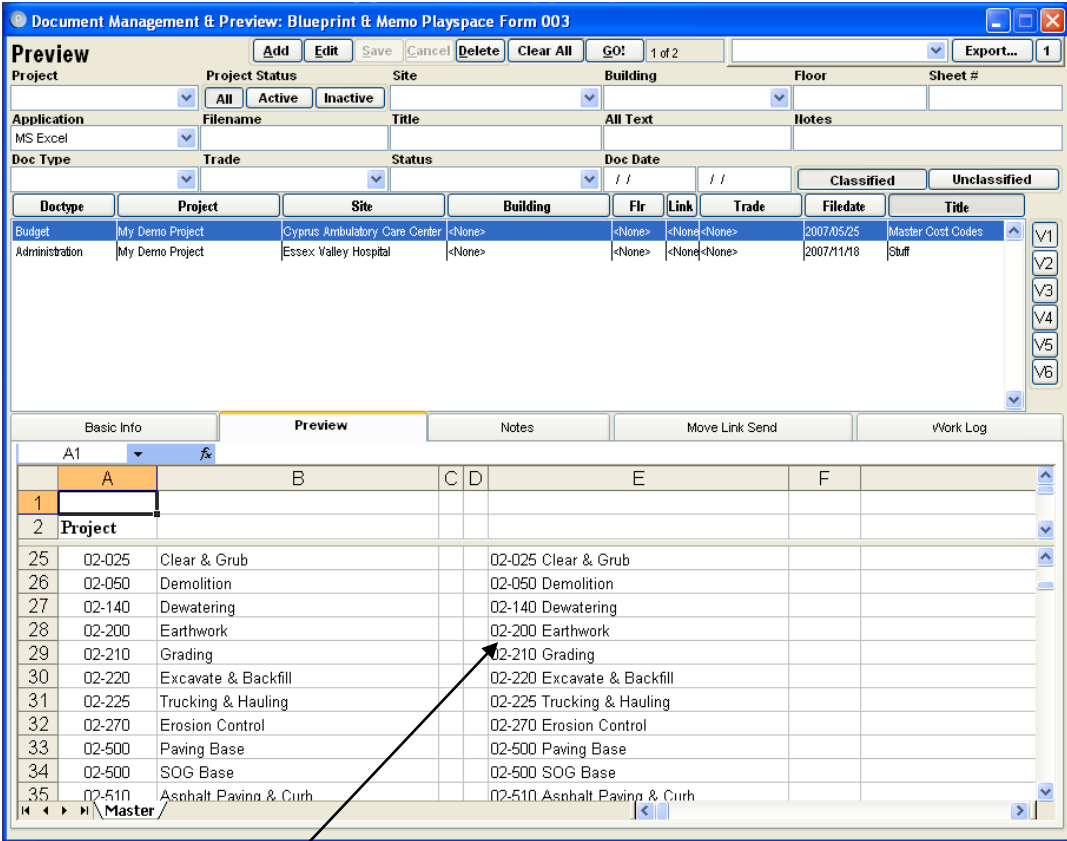
Shows you as much as you can handle

# Document Management – 3D Quicktime file and Excel Spreadsheet



3.5 MB Quicktime movie downloads in 3-4 seconds on a standard corporate network, 15-20 seconds on DSL or Cable

Also previews AutoCAD 3D (DWF) Files (with Autodesk Design Review, a free download)



Opens Any MS Office Document if the application is available on the user's PC, including: Word, Excel, Powerpoint, Visio, Access. Opens PDFs with Adobe Reader.

Shows you everything you need

# Document Management – Audit-Trailed Notes and Stock Notes

Document Management & Preview: Blueprint & Memo Playspace Form 003

**Document Notes**   Add   Edit   Save   Cancel   Delete   Clear All   GO!   3 of 3106   Export...   1

Project   Project Status   Site   Building   Floor   Sheet #

Application   Filename   Title   All Text   Notes

Doc Type   Trade   Status   Doc Date   Classified   Unclassified

DocType	Project	Site	Building	Flr	Link	Trade	Filedate	Title
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	1996/09/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	2000/01/13	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	1996/08/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	2007/06/13	<None>
Drawing	ADDITION TO CONNECTING BUILDING	MEEI Full Test	Connecting Building	<None>	<None>	Architectural	1959/06/15	<None>
Drawing	BOILER INSTALLATION	MEEI Full Test	Main Tower Building	<None>	<None>	Heating And Ventilati	1983/10/03	<None>
Drawing	TISSUE CULTURE LAB	MEEI Full Test	Main Tower Building	5	<None>	Architectural	<None>	<None>
Photo	My Demo Project	MEEI Full Test	Main Tower Building	<None>	<None>	<None>	2000/11/06	<None>
Drawing	My Demo Project	MEEI Full Test	<None>	<None>	<None>	Heating And Ventilati	2003/03/19	001-033081

Basic Info   Preview   **Notes**   Move Link Send   vWork Log

Enter Free Text Here

Add To Notes

<ennio@galicorp.net><Aug 16 2007 12:42PM>  
Pending Approval  
\*\*\*ennio@galicorp.net\*\*\*Aug 16 2007 12:42PM  
dgjmcgjf

**Stock Note**   Add

Call Contact Back  
Need More Info  
Pending Approval  
Please Call Back  
Please Respond to RFI  
Request Latest Revision  
Urgent Attention Needed

Different columns in this View than previous screen shots

Notes are tagged with author and date/time, and appended to the note body. This applies to both free-form notes and stock notes.

Stock notes save on typing and ensure that spellings are consistent and therefore more reliably searchable. Customers may create the stock note list and extend or edit it at will.

Saves time and typing



# Document Management – Document Group Distribution and Logging

Document Management & Preview: Blueprint & Memo Playspace Form 003

Move Link Send

Add

Edit

Save

Cancel

Delete

Clear All

GO!

9 of 3106

Export...

1

Project

Project Status

Site

Building

Floor

Sheet #

All

Active

Inactive

Application

Filename

Title

All Text

Notes

Doc Type

Trade

Status

Doc Date

Classified

Unclassified

DocType	Project	Site	Building	Flr	Link	Trade	Filedate	Title
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	1996/09/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	2000/01/13	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	1996/08/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	2007/06/13	<None>
Drawing	ADDITION TO CONNECTING BU	MEEI Full Test	Connecting Building	<None>	<None>	Architectural	1959/06/15	<None>
Drawing	BOILER INSTALLATION	MEEI Full Test	Main Tower Building	<None>	<None>	Heating And Ventilat	1983/10/03	<None>
Drawing	TISSUE CULTURE LAB	MEEI Full Test	Main Tower Building	5	<None>	Architectural	<None>	<None>
Photo	My Demo Project	MEEI Full Test	Main Tower Building	<None>	<None>	<None>	2000/11/06	<None>
Drawing	My Demo Project	MEEI Full Test	<None>	<None>	<None>	Heating And Ventilat	2003/03/19	001-033081

Basic Info

Preview

Notes

Move Link Send

Work Log

Link Doc To Other Floor

Unlink

Move Doc To...

Floor

Building

Site

Action Log

Message (1000 characters max please)

Action

Contact

Group

or Org

Approved as Submitted

All

All

All

PRP Design Team

Shepley

Struct Eng

Facility Zoning Study

Seeplan

My Direct Test

Seeplan

Facility Zoning Study

My Demo Project

First Draft of Changes

Put documents in multiple places if they apply

Move misfiled documents quickly

Log one of  $n$  actions. This will appear in the work log with the user's name attached

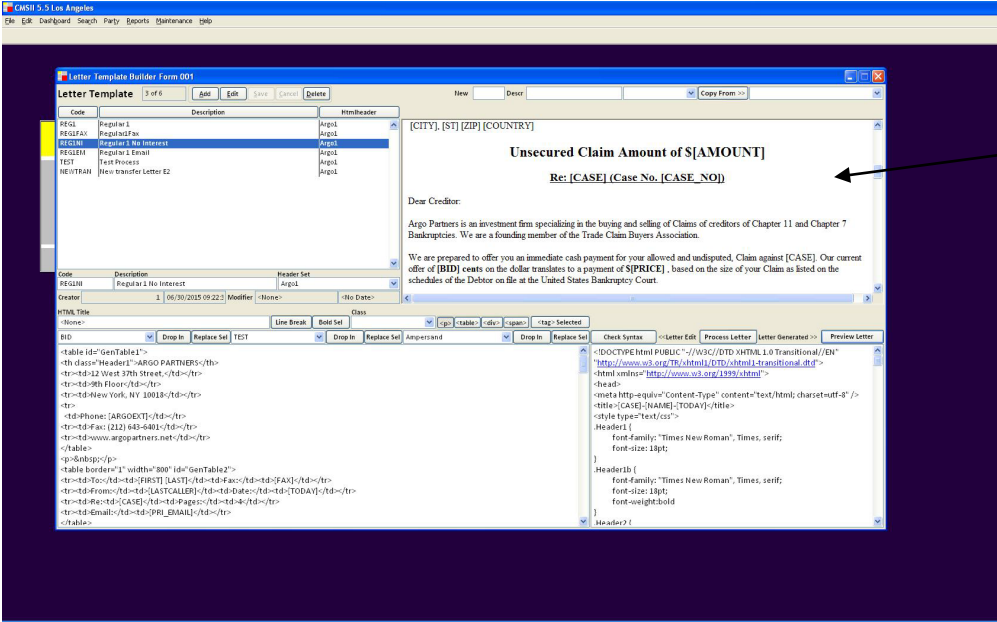
Put an introductory message on email

Send email, with attached document, to an individual or project group

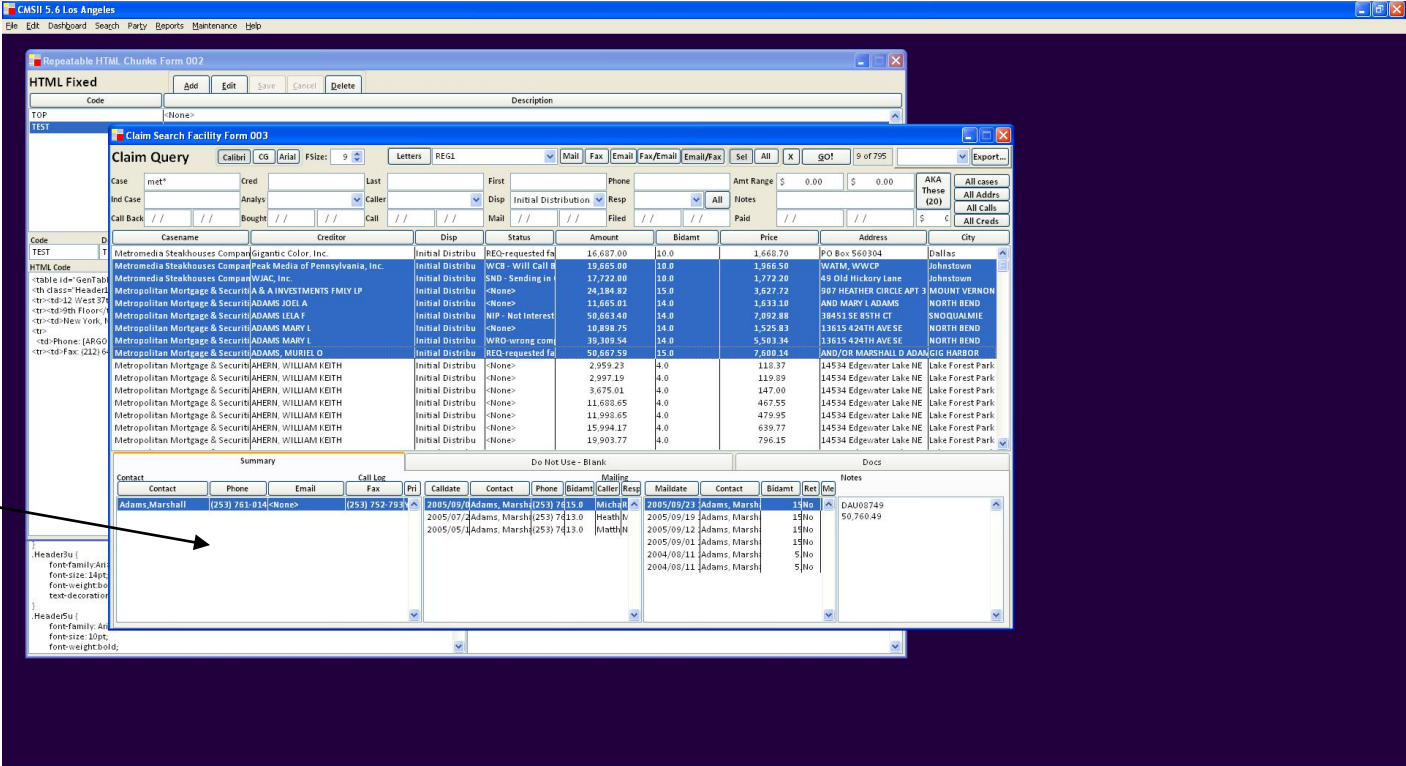
Send button is under this open dropdown list

Notifies and logs as you work

Document Management – Form Letters in HTML



Create an HTML Form Letter



Send the completed letter to any set or subset in the Database

Generates paperwork automatically

# Contact Management in Tab

Prospect and Lead Tracker - Data Entry and Workflow Form 001

Contact

Merchant Name or DBA Portfolio Contact First Contact Last Zip Codes States/Countries Lead Status

Bank or Branch Tax Id Annual Vol Range (000) Rep Name Business Type Search In

Fullname State Monthtotalrisk Rlevel Busndescript Yearvol Avgük

Apartments 4 Pets	CA	1622.57	M		461328.00	153.00
Capital Wealth Management, LLC	AZ	143984.13	L		37203600.00	124.00
Living Awareness Productions	CA	7815.25	H	<None>	439608.00	183.00
Central Arkansas Roofing, Inc	AR	<None>	<None>		316680.00	105.00
Right On Cooling King Service	AZ	<None>	<None>		46251600.00	192.00
Rockowitz, alan	AZ	<None>	<None>		350028.00	116.00
Rockford Corp	AZ	<None>	<None>		3748920.00	124.00
Cosmic Infinity	CA	<None>	<None>		3807120.00	126.00
Growerc Personal Fitness	CA	<None>	<None>		6700000.00	220.00
Thhc Lighting	CA	<None>	<None>		397620.00	132.00
Rockys Concrete	CA	<None>	<None>		583020.00	242.00

Sorted by risk level

Any number of contacts in an organization

Find the address on a Microsoft MapPoint Map

There are 8 different sets of columns (views) these rows can be displayed in. In this case, 'G' is selected

Any number of ways to contact an individual

Double-click will open this site in a new window, or create an email, or even dial the phone (with the appropriate 3rd party dialing software)

Order 3rd party reports if appropriate (e.g. credit reports)

Basic Info Contact Notes Rates & Pricing Risk Workflow Correspondence

Firstname Lastname Ssn Pr

ROCHELE SALVATOR		<None>	
james	isett	0900908	
Ennio	Galiani	345678903	
mark	arthus	1279065	
rod	agona	1234576	
Matthew	Gold		

Name Ennio Galiani

Map

Addr 4619 Big Country Court

Addr <None>

City Moorpark CA <None>

Photo <None>

SSN 345-67-8903

Equifax Score <None>

Equifax Weighted <None>

Experian Score <None>

Experian Weighted <None>

Not Principal

Not 1st Applicant

Not 2nd Applicant

Not 3rd Applicant

Not Reference 1

Not Reference 2

Experian No

Equifax No

Contact Numbers Add Delete

Type	Number
Email	ennio@galicorp.net
Cell	(917) 577-4988
Phone	(212) 375-9771
Phone	(212) 505-7328
Website	galicorp.net
Fax	(770) 432-9765
Website	www.galiani.com
Email	egaliani@hotmail.com
Cell	(505) 678-6789

Phone

Fax

Cell

Email

IP

Web

Pager

Voip

## Contacts for the multi-connected world

# Contact Management in Tab

CMB Admin 8.2

File Edit Dashboard Maintain Help

Transaction New

ProductItem Transaction New Form 001

Metro Area Hotel Prod Product Item Trans Type Room SysUser Date Field Range Import From CSV

Hotel Metroarea Itemcountsum Properties Roomtrans Itemcountsales Itemcountdamexp Sumsalesprop Sumpricesales Sumcostsales Sumcostdamexp Grossmargin Minsystemdate Maxsystemdate

Hotel Form 002

Hotel Contacts

Add Edit Save Cancel Delete GO! X 62 Export... 1 Calibri CG Arial Times Narrow FSize: 9

Our_ref	Hotel	Parent	Active	Thirdpa	Is30day	Rooms	ProductItems	Sisemalllength	Productdeployed	Pcty
11	Hotel Zelos	Personal Luxury	Yes	No	No	202	40	<None>	50	San Francisco
24	Le Meridien SF	VEI	Yes	No	No	350	45	<None>	62	San Francisco
27	Hotel Palomar San Diego	Kimpton	Yes	Yes	Yes	211	37	38	45	San Diego
47	Hotel Serrano	Access	Yes	No	No	240	38	0	43	San Francisco
48	Ennio's Grand Hotel Los Angeles	CMB	No	No	No	646	29	<None>	58	Los Angeles
49	Magowan Big Grand	CMB	No	No	No	1680	37	0	45	Half Moon Bay
51	Mason & Rook Hotel	Kimpton	Yes	No	No	179	40	225	48	Washington
52	Hotel Madera DC	Kimpton	Yes	No	No	82	46	0	54	Washington
53	Hotel Rouge DC	Kimpton	Yes	No	No	141	46	31	55	Washington
54	Hotel Topaz DC	Kimpton	Yes	No	No	99	40	29	49	Washington
55	Hotel George DC	Kimpton	Yes	No	No	139	39	31	53	Washington
56	Donovan House DC	Kimpton	Yes	No	No	193	35	96	43	Washington
57	Hotel Monaco DC	Kimpton	Yes	No	No	190	46	34	53	Washington
58	Hotel Palomar DC	Kimpton	Yes	Yes	Yes	335	49	372	57	Washington
67	Hotel Palomar Phil	Kimpton	Yes	Yes	Yes	239	46	116	58	Philadelphia
68	Hotel Monaco Phil	Kimpton	Yes	Yes	Yes	268	46	146	54	Philadelphia
82	Event Hotel	Kimpton	Yes	Yes	Yes	292	49	293	59	New York

Basic Info Notes Order By Item Rooms Contacts Minibars Inventory Order Invoice

Our_ref	Lastname	Firstname	Title	Software	Type
1	Galliani	Ennio	IT Consultant		
45	Galliani	Ennio	President	Executive User	

Name: Ennio <N> Galliani Doc Distribution: Distribtype: Add Delete

Type: Executive User

Email Missing List to Contact

Email Selected Report XLS to

Email Selected Report HTML to

Classify As ->

Sq	Contnumber	Type	Shortnote	Fill
1	ennio@galliani.net	Email	<None>	Up
2	ennio@elaginc.com	Email	<None>	Down
3	(818) 972-2620	Phone	<None>	
4	(212) 645-5445	Phone	<None>	

Contact Details (Fill In 1st)

Add Delete

Value

Short Note

Tel Fax Cell Email IP Web

Contact Info

Auto Report List or Roles

Associate any amount of telephones, emails, websites etc. for a single contact. Prioritize for your own use, and for email and letter generation

# System Administration – Mass Updates

Changes in business environment will force any corporate entity to alter its data in mass. Generally, a programmer is called in to make the necessary changes, or a temp is assigned the arduous task of altering records one by one.

One of ELAG’s solutions to this issue is the mass update screen, a utility restricted to system administrators only

ELAG systems also keep an audit trail of every Edit/Update in the application (Locks). Optionally, customers can request that a history of data change be stored (with the understanding that storage requirements will be far greater).

Mass Change Facility Form 001

Mass Claim Update

Clear

GO!

13 of 4280

Export...

Case

agw\*

Cred

Last

First

Phone

Amt Range

All

Analyst

Caller

Disp

Resp

Notes

\$

5,000

All

Bought

//

//

Call

//

//

Mail

//

//

Filed

//

//

Paid

//

//

\$

20,000

All

Ind Cas

Number

Corp	Casename	Creditor	Disp	Status	Curr	Amount	Bidamt	Price	Indcase	Indcaseno	Expire
<None>	Agway, Inc.	REVA P CULVER	Call	<None>	USD	20,000.41	0.00	8,200	<None>	<None>	This offer u
<None>	Agway, Inc.	FRANCIS R CROSIER	Call	<None>	USD	19,976.41	0.00	8,190	<None>	<None>	This offer u
<None>	Agway, Inc.	HELEN L WINTER	Call	<None>	USD	19,973.41	0.00	8,189	<None>	<None>	This offer u
<None>	Agway, Inc.	ALICE M BRAKEMAN	Call	<None>	USD	19,970.41	0.00	8,187	<None>	<None>	This offer u
<None>	Agway, Inc.	DAVID E YERDON	Call	<None>	USD	19,968.41	0.00	8,187	<None>	<None>	This offer u
<None>	Agway, Inc.	STANLEY A WEIDNER	Initial Distrib	<None>	USD	19,963.41	0.00	8,184	<None>	<None>	<None>
<None>	Agway, Inc.	LAWRENCE R SHIVELY	Call	<None>	USD	19,955.41	0.00	8,181	<None>	<None>	This offer u
<None>	Agway, Inc.	MARGARET A KIRICK	Call	<None>	USD	19,952.41	0.00	8,180	<None>	<None>	This offer u
<None>	Agway, Inc.	KAREN A STEWART	Call	<None>	USD	19,951.41	0.00	8,180	<None>	<None>	This offer u
<None>	Agway, Inc.	BRIAN T BURDETTE	Call	<None>	USD	19,934.41	0.00	8,173	<None>	<None>	This offer u
<None>	Agway, Inc.	GENEVIEVE L SPEARIN	Call	<None>	USD	19,929.41	0.00	8,171	<None>	<None>	This offer u
<None>	Agway, Inc.	FRANK W TIBBETTS	Call	<None>	USD	19,919.41	0.00	8,167	<None>	<None>	This offer u
<None>	Agway, Inc.	RAMONA E DOKTOR	Call	<None>	USD	19,908.41	0.00	8,162	<None>	<None>	This offer u
<None>	Agway, Inc.	MARY E SADLER	Initial Distrib	<None>	USD	19,904.41	0.00	8,160	<None>	<None>	<None>
<None>	Agway, Inc.	SIMON A JR LEHMAN	Call	<None>	USD	19,903.41	0.00	8,160	<None>	<None>	This offer u
<None>	Agway, Inc.	ZELMA M MOWREY	Initial Distrib	<None>	USD	19,903.41	0.00	8,160	<None>	<None>	<None>

Mass Change

Disposition To >>

Price To >>

0.00

Ind Number To >>

Currency To >>

Corp To >>

Bid To >>

42

Ind Case To >>

Response To >>

Est Pay To >>

Expiration To >>

For this example, we have retrieved all the ‘Agway’ claims with \$ amounts between 5,000 and 20,000

This customer wished to update 10 important data elements in the business, all clearly labelled beneath the master list

By pressing this button, the user will change the 4280 claims listed above to a bid amount of 42 cents (currently 41)

Quick, reversible updates

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# System Administration – Assignment

Assignment of work is common to all enterprises. Again, most software will force users to assign items case by case, or to create a batch by dragging and dropping items.

Administrator has selected all 'Spiegel' claims with a disposition of 'Call' and a \$ amount above 5,000

Claim Assignment Facility Form 001

Assign Claims

Clear

GO!

6 of 313

Export...

Case

spie\*

Cred

Last

First

Phone

Amt Range

All

Analyst

Caller

Disp

Call

Resp

Notes

\$

5,000

All

Bought

//

//

Call

//

//

Mail

//

//

Filed

//

//

Paid

//

//

\$

0.0

All

Ind Cas

Number

Casename	Creditor	Disp	Status	Amount	Bidamt	Price	Indcase	Caller
Spiegel, Inc.	TRANS UNION CORP-KEY ACCTS	Call	NIO - Not Inter	1,151,546.28	60.0	690,927.75	Gemini Credit Services	<None>
Spiegel, Inc.	SETA CORP	Call	NAV-not avail r	741,663.67	60.0	444,998.22	Spiegel Catalog, Inc.	<None>
Spiegel, Inc.	FASANO & ASSOCIATES	Call	NIO - Not Inter	621,933.34	60.0	373,160.00	Spiegel Publishing Co.	<None>
Spiegel, Inc.	Direct Media	Call	NIP - Not Inter	572,040.10	60.0	343,224.09	Newport News, Inc.	<None>
Spiegel, Inc.	TOGETHER, LTD.	Call	<None>	524,685.32	60.0	314,811.19	Spiegel Catalog, Inc.	<None>
Spiegel, Inc.	IBM Corporation	Call	NIP - Not Inter	446,504.81	60.0	267,902.91	Spiegel, Inc.	<None>
Spiegel, Inc.	United Parcel Service	Call	NIP - Not Inter	430,768.89	60.0	258,461.33	Newport News, Inc.	<None>
Spiegel, Inc.	SETA CORPORATION	Call	WRO-wrong co	339,632.59	60.0	203,779.56	Newport News, Inc.	<None>
Spiegel, Inc.	AVENUE A INC	Call	MSG-Left Msg	326,131.86	60.0	195,679.13	Spiegel Catalog, Inc.	<None>
Spiegel, Inc.	MARKETMAX INC	Call	MSG-Left Msg	248,021.06	60.0	148,812.64	Spiegel, Inc.	<None>
Spiegel, Inc.	HP FINANCIAL SERVICES COMPAN	Call	NOT - Do Not	230,360.49	60.0	138,216.30	Spiegel, Inc.	<None>
Spiegel, Inc.	United Parcel Service	Call	NIP - Not Inter	222,738.63	60.0	133,643.19	Newport News, Inc.	<None>
Spiegel, Inc.	DISTRIBUIDORA	Call	<None>	209,410.34	60.0	125,646.21	Newport News, Inc.	<None>
Spiegel, Inc.	EURO-PRO CORPORATION	Call	NCL - No Claim	175,101.00	60.0	105,060.60	Spiegel Catalog, Inc.	msinger
Spiegel, Inc.	TELEFLORA LLC	Call	MSG-Left Msg	159,221.89	60.0	95,533.14	Newport News, Inc.	msinger
Spiegel, Inc.	MICROSTRATEGY INC	Call	MSG-Left Msg	157,880.50	60.0	94,728.30	Spiegel, Inc.	msinger
Spiegel, Inc.	IBM	Call	NIP - Not Inter	155,154.52	60.0	93,092.71	Spiegel, Inc.	msinger
Spiegel, Inc.	SENSORY SCIENCE CORPORATION	Call	NIO - Not Inter	142,485.30	60.0	85,491.18	Spiegel Catalog, Inc.	msinger
Spiegel, Inc.	EMC Corporation	Call	MSG-Left Msg	124,192.29	60.0	80,615.44	Spiegel, Inc.	msinger

Assign These To Caller

Assign This To Caller

Unassign These

Unassign This

AMatthews	Mathews	Alexander	Alexander Mathews
amontalto	Montalto	Angela	Angela Montalto
aoluwole	Oluwole	Ayotunde	Ayo Oluwole
aortega	Ortega	Alex	Alex Ortega
apetersen	Petersen	Adam	Adam Petersen
atourney	Tourney	Andrew	Andrew Tourney
AWong	Wong	Amanda	Amanda Wong

By pressing this button, these 313 claims will appear in Alex Ortega's 'Caller' screen' (Page 6).

At the customer's request, they will disappear from the 'Caller' list automatically, one by one, as Alex creates a call record for each claim – by double-clicking on the contact he is calling.

It delegates for you

# Simple Reporting – Canned Reconciliation

ELAG provides invoicing, aging, statements, and financial reporting for a number of legacy billing systems.

While feature-rich, flexible reporting is appropriate for those users engaged in research, closing, target marketing etc., making sure that the right bills are printing should be immediate and effortless.

Invoicing Reports Form 001

Invoice Reconciliation8

Multipub Pub Group Effort Rollup

Multipub Pub Effort Rollup

Multipub Pub Only Rollup

Multipub Total Invoicing

Multipub Effort Rollup

Effortnumber	Lines	Amount	Shipping	Tax	Misccharge	Payment	Total
1	349	404445.30	226.00	6445.73	56.00	184218.87	226954.16
2	200	106223.62	728.70	3608.26	49.00	10652.80	99956.78
3	424	213569.44	6466.65	8857.52	42.00	7493.49	221442.12
4	71	42730.81	65.00	1308.53	50.00	4426.30	39728.04
5	54	38309.43	35.00	876.20	21.00	5598.25	33643.38
6	222	162549.59	28.00	4690.67	1374.00	3617.21	165025.05
7	13	6665.00	.00	115.65	.00	556.50	6224.15
8	7	4440.00	.00	106.14	.00	.00	4546.14

DSI's Multipub provides an invoicing report which includes Effort (column 1), Total Lines (2), and Total \$ (8).

If all sums and counts match, invoices can be printed and dispatched. Otherwise, they are identifiable by Product/Effort, and the discrepancy arrived at in minutes.

Reconcile to other systems on their terms

# Reporting -Dynamic Display of Detail & Rollup

Results by Hotel

CMB Admin 8.2

File Edit Dashboard Maintain Help

Transaction New

ProductItem Transaction New Form 001

Add Edit Save Cancel Delete

GO!

Clear Query(X) 16 of 45

Export... 1

Calendar

CG

Arial

Times

Narrow

Filter: 9

Metro Area

Hotel

Prod

Product Item

Trans Type

Room

SysUser

Date Field

Range

Import From CSV

Hotel	Metroarea	Itemcountsum	Properties	Roomtrans	Itemcountsales	Itemcountdamexp	Sumsalesperprop	Sumpricesales	Sumcostsales	Sumcostdamexp	Grossmargin	Minysystemdate	Maxysystemdate
Van Zandt	Austin TX	300	1	95	289	11	1861.0000	1861.0000	457.7749	13.9684	1389.2567	01/22/2017 08:13:37 AM	01/22/2017 02:18:31 PM
Marlowe	Boston MA	80	1	29	80	0	591.0000	591.0000	130.4173	0.0000	460.5827	01/22/2017 09:18:21 AM	01/22/2017 11:28:06 AM
Nine Zero	Boston MA	72	1	37	71	1	640.5000	640.5000	151.4644	0.7700	488.2656	01/22/2017 12:21:10 PM	01/22/2017 12:44:25 PM
Onyx	Boston MA	55	1	29	55	0	367.0000	367.0000	75.4800	0.0000	291.5200	01/22/2017 12:54:49 PM	01/22/2017 12:59:24 PM
Allegro	Chicago IL	80	1	41	76	4	453.2000	453.2000	104.8013	3.6618	346.7389	01/22/2017 12:19:35 PM	01/22/2017 12:58:47 PM
Athletic	Chicago IL	42	1	23	42	0	216.0000	216.0000	70.4402	0.0000	145.5598	01/22/2017 01:32:06 PM	01/22/2017 01:37:42 PM
Gray	Chicago IL	121	1	52	114	7	863.2400	863.2400	235.9086	2.8665	624.4649	01/22/2017 09:51:33 AM	01/22/2017 01:59:53 PM
Monaco Chi	Chicago IL	63	1	32	63	0	359.0000	359.0000	102.0030	0.0000	256.9970	01/22/2017 10:56:44 AM	01/22/2017 12:44:25 PM
Palomar Chi	Chicago IL	119	1	52	104	15	585.0000	585.0000	150.7649	17.0015	367.2116	01/22/2017 01:50:27 PM	01/22/2017 02:09:45 PM
Thompson	Chicago IL	113	1	50	113	0	800.0000	800.0000	225.0930	0.0000	574.9070	01/22/2017 10:39:14 AM	01/22/2017 01:34:44 PM
Schofield	Cleveland OH	53	1	30	53	0	309.0000	309.0000	88.9975	0.0000	220.0025	01/22/2017 09:38:11 AM	01/22/2017 02:00:34 PM
Highland Dai	Dallas TX	91	1	44	91	0	617.5000	617.5000	138.2571	0.0000	459.2429	01/22/2017 08:37:52 AM	01/22/2017 02:20:06 PM
Lumen	Dallas TX	104	1	49	104	0	701.0000	701.0000	168.9657	0.0000	532.0343	01/22/2017 12:20:30 PM	01/22/2017 12:54:12 PM
Thompson Mia	Miami FL	93	1	42	93	0	1096.0000	1096.0000	228.9641	0.0000	867.0359	01/22/2017 12:42:01 PM	01/22/2017 01:03:36 PM
Journeyman	Milwaukee WI	57	1	30	57	0	417.0000	417.0000	105.5491	0.0000	311.4509	01/22/2017 11:29:05 AM	01/22/2017 12:54:32 PM
70Park	Nashville TN	126	1	45	117	9	1038.5000	1038.5000	301.1113	14.6520	822.6882	01/22/2017 07:29:53 AM	01/22/2017 12:43:11 PM
Eventi	New York NY	194	1	78	194	0	1795.0000	1795.0000	376.9809	0.0000	1418.0191	01/22/2017 01:38:16 PM	01/22/2017 02:18:28 PM
Ink 48	New York NY	168	1	69	158	0	1088.0000	1088.0000	253.7084	0.0000	834.2916	01/22/2017 07:10:03 AM	01/22/2017 12:01:12 PM
Shorebreak	Orange County CA	35	1	35	0	0	176.0000	176.0000	57.1279	0.0000	118.8721	01/22/2017 11:58:19 AM	01/22/2017 02:17:37 PM
Monaco Phi	Philadelphia PA	191	1	82	187	4	1517.0000	1517.0000	318.3247	4.9183	1193.7570	01/22/2017 08:59:55 AM	01/22/2017 01:18:38 PM
Palomar Phi	Philadelphia PA	178	1	76	177	1	1268.0000	1268.0000	257.8339	0.9390	1009.2361	01/22/2017 07:53:12 AM	01/22/2017 01:15:20 PM
Monaco Pit	Pittsburgh PA	124	1	63	123	1	744.0000	744.0000	212.5249	0.3975	531.0776	01/22/2017 07:54:15 AM	01/22/2017 12:59:51 PM
Palomar SD	San Diego CA	45	1	25	45	0	381.5000	381.5000	92.4975	0.0000	289.0025	01/22/2017 08:53:22 AM	01/22/2017 02:18:58 PM
Argonaut	San Francisco CA	70	1	33	70	0	407.5000	407.5000	126.0550	0.0000	281.4450	01/22/2017 09:44:52 AM	01/22/2017 01:12:10 PM
Campton	San Francisco CA	49	1	20	49	0	161.0000	161.0000	77.2902	0.0000	83.7098	01/22/2017 10:36:02 AM	01/22/2017 02:16:17 PM
Hartford Court	San Francisco CA	48	1	27	47	1	288.0000	288.0000	66.4886	1.2583	220.2451	01/22/2017 10:46:18 AM	01/22/2017 12:52:22 PM
Le Meridien SF	San Francisco CA	40	1	22	39	1	238.5000	238.5000	58.1287	0.9391	179.4322	01/22/2017 11:04:20 AM	01/22/2017 02:19:42 PM
Monaco SF	San Francisco CA	67	1	35	67	0	427.0000	427.0000	101.1928	0.0000	325.8072	01/22/2017 10:30:46 AM	01/22/2017 02:11:08 PM
Palomar SF	San Francisco CA	88	1	42	81	7	522.0000	522.0000	125.4738	5.8048	390.7214	01/22/2017 11:03:06 AM	01/22/2017 02:20:26 PM
Serrano SF	San Francisco CA	19	1	10	17	2	78.0000	78.0000	21.3770	1.5554	55.0676	01/22/2017 09:59:34 AM	01/22/2017 01:52:06 PM
SFOlake	San Francisco CA	101	1	14	87	14	690.0000	690.0000	198.1130	81.6769	460.2101	01/22/2017 10:00:29 AM	01/22/2017 12:50:04 PM
Triton	San Francisco CA	46	1	19	38	8	292.0000	292.0000	86.3113	14.2899	191.9988	01/22/2017 12:30:53 PM	01/22/2017 01:59:02 PM
Canary	Santa Barbara CA	26	1	15	26	0	234.0000	234.0000	57.4600	0.0000	176.5400	01/22/2017 11:26:22 AM	01/22/2017 02:07:32 PM
Donovan	Washington DC	198	1	54	196	2	1500.0000	1500.0000	439.4565	1.4791	1059.0644	01/22/2017 09:32:43 AM	01/22/2017 12:56:54 PM

Narrow

Filter: 9

9

A

B

C

D

E

F

G

H

main f1

Invoice

note

File

Up

FileEditDashboardHelp

CMB Admin 8.2

Transaction New

Metro Area

Hotel

Prod

Product Item

Trans Type

Room

SysUser

Date Field

Range

Import From CSV

GO!

Clear Query (X)

2359 of 5009

Export...

Calibri

CG

Arial

Times

Narrow

FSize: 9

01/22/2017

//

Our\_ref

Master\_ref

Hotel

Ourroomref

Roomnumber

TransTypeph

Itemcount

Casesize

Casescost

Itemprice

Ourprodref

Product

ProductItem

Systemdate

Transdateph

Hsuservergap

Employee

3440935

104145

Campton

11885

321

Sale - Restock

-1

200

119.60

2.50

298

Coffee Generic

Coffee Generic

2017/01/22 11:22:10

2017/01/22 11:22:21

-11

cmcbcampton1

3440936

104145

Campton

11885

321

Sale - Restock

-1

200

119.60

0.00

300

Coffee Compliment

Coffee Complimentary

2017/01/22 11:22:10

2017/01/22 11:22:21

-11

cmcbcampton1

3440938

104127

Argonaut

10048

310

Sale - Restock

-1

24

19.40

3.50

531

Evian Water

Evian 500ml

2017/01/22 11:22:21

2017/01/22 11:22:24

-3

cmcbarg3

3440939

104085

Ink 48

9353

1006

Sale - Restock

-1

12

8.25

5.00

339

Pringles Chips

Pringles Potato Crisps

2017/01/22 11:21:52

2017/01/22 11:21:52

34

cmcbink481

3440940

104085

Ink 48

9353

1006

Sale - Restock

-1

48

38.68

6.00

44

Cheesy Crunch

CheesyCrunch BM

2017/01/22 11:22:26

2017/01/22 11:21:55

31

cmcbink481

3440941

104091

70Park

17546

605

Sale - Restock

-1

24

10.56

5.50

79

Sprite

Sprite 12 oz. can

2017/01/22 11:22:28

2017/01/22 11:22:14

14

cmcb70Park

3440942

104091

70Park

17546

605

Sale - Restock

-1

9

14.30

6.00

469

Clif Bar

Clif Bar Dark Choc Almond

2017/01/22 11:22:28

2017/01/22 11:22:21

7

cmcb70Park

3440943

104091

70Park

17546

605

Sale - Restock

-1

32

28.72

5.00

261

Late July Peanut Butter

Late July Peanut Butter Crisps

2017/01/22 11:22:28

2017/01/22 11:22:23

5

cmcb70Park

3440944

104093

George

6949

203

Sale - Restock

-1

12

15.60

6.00

89

Fred Spring Water

Fred 1L

2017/01/22 11:22:31

2017/01/22 11:22:25

6

cmcbgeorge1

3440945

104093

George

6949

203

Sale - Restock

-1

12

15.60

6.00

89

Fred Spring Water

Fred 1L

2017/01/22 11:22:32

2017/01/22 11:22:25

7

cmcbgeorge1

3440946

104094

George

6949

203

Sale Only - No Rest

-1

120

270.24

8.00

30

Vodka

Ketel One 500ml

2017/01/22 11:22:32

2017/01/22 11:22:28

4

cmcbgeorge1

3440947

104091

70Park

17552

611

Sale - Restock

-1

12

12.99

8.00

208

Apple & Eve

A&E Orange Juice 8 oz.

2017/01/22 11:22:43

2017/01/22 11:22:36

7

cmcb70Park

3440948

104091

70Park

17552

611

Sale - Restock

-1

12

8.11

5.00

131

Pringles Chips

Pringles Potato Chips

2017/01/22 11:22:44

2017/01/22 11:22:40

4

cmcb70Park

3440949

104094

George

6952

206

Sale Only - No Rest

-1

24

26.35

6.00

599

Amstel Light Beer

Amstel Light 12 oz. can

2017/01/22 11:22:45

2017/01/22 11:22:45

9

cmcbgeorge1

3440950

104094

George

6952

206

Sale Only - No Rest

-1

24

26.35

6.00

599

Amstel Light Beer

Amstel Light 12 oz. can

2017/01/22 11:22:46

2017/01/22 11:22:37

7

cmcbgeorge1

3440951

104094

George

6952

206

Sale Only - No Rest

-1

12

8.11

4.00

131

Pringles Chips

Pringles Potato Chips

2017/01/22 11:22:46

2017/01/22 11:22:40

7

cmcbgeorge1

3440953

104105

TheCarlyle

18839

501

Sale - Restock

-1

24

20.50

5.00

11

Smartwater

Smart Water 20 oz.

2017/01/22 11:22:57

2017/01/22 11:24:07

-70

cmcbcarlyle1

3440952

104106

TheCarlyle

18839

501

Sale Only - No Rest

-1

12

15.80

8.00

89

Fred Spring Water

Fred 1L

2017/01/22 11:22:57

2017/01/22 11:23:53

-56

cmcbcarlyle1

3440954

104105

TheCarlyle

18839

501

Sale - Restock

-1

120

400.19

9.00

72

Johnnie Walker

J Walker Black 50ml

2017/01/22 11:22:58

2017/01/22 11:24:14

-76

cmcbcarlyle1

3440955

104105

TheCarlyle

18839

501

Sale - Restock

-1

120

400.19

9.00

72

Johnnie Walker

J Walker Black 50ml

2017/01/22 11:22:58

2017/01/22 11:24:14

-76

cmcbcarlyle1

3440956

104105

TheCarlyle

18839

501

Sale - Restock

-1

12

27.30

6.00

125

M&M's Peanut Pack

M&M's Peanut Pack

2017/01/22 11:22:58

2017/01/22 11:24:17

-79

cmcbcarlyle1

3440957

104105

TheCarlyle

18839

501

Sale - Restock

-1

36

54.00

6.00

283

Moondance Choc

Moondance Choc Chip Choc

2017/01/22 11:22:58

2017/01/22 11:24:22

-84

cmcbcarlyle1

3440958

104105

TheCarlyle

18839

501

Sale - Restock

-1

48

136.32

7.00

520

Trail Mix - Tom Ranch

Tom Ranch Salty Sn

2017/01/22 11:22:58

2017/01/22 11:24:26

-88

cmcbcarlyle1

3440959

104105

TheCarlyle

18839

501

Sale - Restock

-1

12

16.08

4.00

99

Clif Bar

Mojo Clif Bar Mountain Mix

2017/01/22 11:22:58

2017/01/22 11:24:28

-80

cmcbcarlyle1

3440960

104095

Highland Dai

13506

604

Sale - Restock

-1

20

19.00

4.50

88

Fred Spring Water

Fred 400ml

2017/01/22 11:23:13

2017/01/22 11:22:47

26

cmcbpalodai1

3440961

104113

Monaco Phi

8600

611

Sale - Restock

-1

12

24.08

7.00

125

M&M's Peanut

M&M's Peanut Pack

2017/01/22 11:23:17

2017/01/22 11:20:42

155

cmcbmonaphi1

3440962

104113

Monaco Phi

8600

611

Sale - Restock

-1

48

150.72

11.00

154

Klimpton Foods

Klimpton Cashews

2017/01/22 11:23:17

2017/01/22 11:20:44

153

cmcbmonaphi1

3440963

104094

George

6955

209

Sale Only - No Rest

-1

24

9.50

3.00

57

Coca Cola

Coca Cola 12 oz. can

2017/01/22 11:23:38

2017/01/22 11:23:39

39

cmcbgeorge1

3440965

104093

George

6955

209

Sale - Restock

-1

15

18.25

4.00

100

Luna Bar

Luna Bar - Nuts/Choc

2017/01/22 11:23:39

2017/01/22 11:23:16

23

cmcbgeorge1

3440966

104093

George

6955

209

Sale - Restock

-1

15

18.25

4.00

100

Luna Bar

Luna Bar - Nuts/Choc

2017/01/22 11:23:39

2017/01/22 11:23:17

22

cmcbgeorge1

3440967

104093

George

6955

209

Sale - Restock

-1

72

147.07

6.00

226

Toblerone Chocolate

Toblerone Chocolate

2017/01/22 11:23:39

2017/01/22 11:23:17

22

cmcbgeorge1

3440964

104094

George

6955

209

Sale Only - No Rest

-1

16

47.84

7.00

170

Cashews

Peanut Pops Cashews 4 oz

2017/01/22 11:23:39

2017/01/22 11:23:39

33

cmcbgeorge1

3440968

104093

George

6955

209

Sale - Restock

-1

10

6.25

4.00

130

Oreo Cookies

Oreo Cookies

2017/01/22 11:23:40

2017/01/22 11:23:38

12

cmcbgeorge1

3440969

104093

George

6955

209

Sale - Restock

-1

12

21.70

6.00

41

M&M's Peanut

M&M's Peanut 5.6oz

2017/01/22 11:23:40

2017/01/22 11:23:35

5

cmcbgeorge1

3440970

104113

Monaco Phi

8599

610

Sale - Restock

-1

20

18.00

5.00

88

Fred Spring Water

Fred 400ml

2017/01/22 11:24:15

2017/01/22 11:22:47

88

cmcbmonaphi1

Metro

Hotel

Room

Product

ProductItem

TransType

User

Day

Month

Quarter

Year

4

(212) 643-5445

Phone

<None>

George Palomar SF

Rouge

Le Meridien S

Serrano SF

Allegro

Name

Ennio

<N> Gallani

Doc Distribution

Add

Delete

Title

President

Distribtype

Type

Executive User

Daily Sales Report

Email Missing List to

Email Selected Report XLS to

Email Selected Report HTML to

Contact

# Reporting – Aggregate Results

Financial results for the same query in Multipub (subscriptions), and Admarc (advertising billing)

Groups + Totals NY Subscriptions Form 001

Multipub Totals

GO! Clear 138 of 150 Export... 1

First Last Firm first union\*;wachovia\* Excl

Addr1 Email City St Zip Ctry

Prod Add Clr Incl Grp Add Clr Incl

Type Order Date Start 01/01/2003 End 05/16/2003 Status All 1 - 4 5 - 10 1 - 10 11+

Prod	Firm	Orderyear	Total	Base	Tax	Shipping	Payment	Balance	Orders
BBO	Wachovia	2003	1219.85	1219.85	0.00	0.00	1219.85	0.00	2
AB	Wachovia Securities	2003	1250.00	1163.14	86.86	0.00	1250.00	0.00	2
BB	Wachovia Securities	2003	1250.00	1250.00	0.00	0.00	1250.00	0.00	1
AB	First Union National Bank	2003	1375.63	1279.65	95.98	0.00	1375.63	0.00	2
PPL	Wachovia Securities	2003	1392.13	1295.00	97.13	0.00	1392.13	0.00	1
BB	First Union	2003	1456.74	1456.74	0.00	0.00	1456.74	0.00	1
AB	Wachovia Corporation	2003	1479.25	1425.00	54.25	0.00	1479.25	0.00	3
BB	First Union Capital Manageme	2003	1484.50	1400.47	84.03	0.00	1484.50	0.00	1
IMWI	Wachovia Corp	2003	1521.50	1421.96	99.54	0.00	1521.50	0.00	6
AB	First Union Corp	2003	1563.75	1500.00	63.75	0.00	1563.75	0.00	2
MAR	Wachovia Securities	2003	1575.00	1575.00	0.00	0.00	1575.00	0.00	1
IDD	Wachovia Bank	2003	1611.00	1554.80	56.20	0.00	1611.00	0.00	3
MFMN	First Union National Bank	2003	1650.00	1534.88	115.12	0.00	1650.00	0.00	3
IMWI	First Union Natl Bank	2003	1650.00	1571.43	78.57	0.00	1650.00	0.00	1
IMWI	Wachovia Timberland INV Grou	2003	1672.50	1563.08	109.42	0.00	1672.50	0.00	2
GSR	Wachovia Bank	2003	1795.50	1795.50	0.00	0.00	1795.50	0.00	2
AB	First Union	2003	3248.75	3076.78	171.97	0.00	3248.75	0.00	5
CFL	Wachovia	2003	3276.62	3142.74	133.88	0.00	3276.62	0.00	4
IDD	Wachovia Securities	2003	4094.63	3858.91	235.72	0.00	4094.63	0.00	10
AB	Wachovia	2003	4598.75	4413.95	184.80	0.00	4598.75	0.00	8
AB	Wachovia Corp	2003	4986.51	4638.60	347.91	0.00	4986.51	0.00	7
GSRS	Wachovia National Bank	2003	5000.04	4651.20	348.84	0.00	5000.04	0.00	1
BB	Wachovia Bank	2003	5785.68	5612.68	173.00	0.00	5785.68	0.00	6
BB	Wachovia Corp	2003	6945.40	6546.10	399.30	0.00	6945.40	0.00	10

Product Product Group State Country Firm Day Month Year

Aggregate Counts and \$ Totals From Admarc Form 002

Admarc Totals

GO! Clear 9 of 34 Export...

Type Advertiser Last Org first union\*;wachovia\* Excl

Addr1 Email City St Zip Ctry

Prod Add Clr Incl Ad Type Add Clr Incl

Type Issue Date Start 01/01/2003 End / / No Zeroes Ad Size Add Clr Incl

Pub	Advertiser	Issueyear	Gross	Net	Discount	Balance	Orders
BB	Wachovia (jacksonville)	2003	17424.40	14810.74	2613.66	14810.74	11
BB	Wachovia - Jacksonville	2003	950.60	808.01	142.59	808.01	1
BB	Wachovia Bank - Richmond	2003	15993.60	13594.56	2399.04	13594.56	12
BB	Wachovia Bank, Natl. Assoc.	2003	29517.60	25089.96	4427.64	25089.96	16
BB	Wachovia Bank, PA	2003	3724.00	3165.40	558.60	3165.40	2
BB	Wachovia Bank-miami	2003	14053.20	11945.22	2107.98	11945.22	7
BB	Wachovia Bk, N A, Charlotte	2003	35025.20	29771.42	5253.78	29771.42	18
BB	Wachovia Corp. & Intl. Trust	2003	8925.00	8925.00	0.00	8925.00	2
BB	Wachovia Securities	2003	11675.00	11675.00	0.00	11675.00	3
DIS	First Union National Bank,tn	2003	848.00	848.00	0.00	848.00	10
DIS	Wachovia Bank, Tn	2003	382.00	382.00	0.00	382.00	6
FCC	First Union Corporate Trust	2003	11445.20	11445.20	0.00	11445.20	13
FCC	Wachovia Bank, NJ	2003	172291.70	172291.70	0.00	172291.70	88
FCC	Wachovia Bank-miami	2003	24480.40	24480.40	0.00	24480.40	12
FCC	Wachovia Bank-richmond	2003	11942.36	11942.36	0.00	11942.36	10
ASR	Wachovia Corporation	2003	22520.00	19142.00	3378.00	19142.00	8
BB	Wachovia Bank, N. A. Phil	2003	6938.40	5897.64	1040.76	5897.64	4

Product Ad Type Ad Size State Country Firm Day Month Year

These two queries return dollar totals from two separate billing systems for First Union and Wachovia by Product/Account Name/Year. This was achieved by clicking on the **Product**, **Firm** and **Year** buttons, then pressing **GO!**

These aggregates are calculated and grouped on the fly from 1.2 million orders and 870,000 subscribers

In subscription billing, expiration has a meaning (see **status**, above left), while in advertising billing there is no notion of continuity (at least for this client). This makes putting the data in the same screen less straightforward than it may at first seem. ELAG always consults its customer about this kind of crucial business issue, and creates a view or process that the specific customer finds comfortable and intuitive.

400,000 Work Orders and 24,000 customers on file

## Rollups at the touch of a button

# Reporting – Revenue Across Legacy Billing Systems

Corporations waste years of time, money and personnel implementing warehouses to see the big picture. Why not use ELAG instead?

Financial results from 2 separate instances of Multipub (New York, TFP) and one of Admarc (Ad billing) on the same screen

This Year, Last Year, Variance in 15 seconds or less (the numbers are summed on the fly, NOT stored and retrieved)

Easy-to-read totals for the entire data set

Detail for this line item

View Revenue by Multipub Order Date - NOT Aging Date Form 003

Product Revenue Master

GO! 1 of 448 Export... 1

No Zeroes All Zeroes

Prod Group

TFP Ads No Ads TFP Ads

Year 2007

Min Rev 0

Min Subs 0

Current Issue Year Later Than 2006

Max Rev 0

Max Subs 0

Source	Product	Curryea	Shortdescription	Issues	Latest	Distrib	Prodgrp	Revenue	Subs	Revprev	Subsprev	Revdiff	Subsdiff
NY	AB	2007	AMERICAN BANKER	52	2008/04/14	PRINT	ABG	9848630	13206	9671857	12404	176773	802
NY	BB	2007	BOND BUYER	52	2008/04/14	PRINT	BBG	4998292	2302	5157192	2835	-158900	-533
TFP	RTN	2007	Routing & Transit Number File-Annual	12	2008/05/01	ELEC	RTE	4889812	583	4002682	543	887129	40
TFP	TGGWOPH	2007	TGBR Global - Internet, Ofcr Payments	12	2008/04/01	ELEC	TGE	2415853	498	1883017	416	532836	82
NY	BBO	2007	BOND BUYER ON LINE	52	2008/04/14	ELEC	BBG	2255074	1429	1830770	1330	424303	99
TFP	RB	2007	Redbook COMBO	12	2008/04/01	BOOK	RBB	2072232	1460	1022116	931	1050116	529
TFP	FACP	2007	FAFile Plus Annual Fee	12	2008/04/01	ELEC	OFAC	1942841	248	1570639	199	372202	49
NY	AO	2007	American Banker Online	52	2008/04/14	ELEC	ABG	1713212	684	1634363	501	78849	183
TFP	IBAN	2007	IBAN File by Accuity - Annual Fee	12	2008/05/01	ELEC	LUE	1615240	57	616945	36	998295	21
TFP	GWEL	2007	Global WatchList Annual Fee	12	2008/04/01	ELEC	GWLE	1525407	152	1489551	104	35856	48
TFP	DBEL	2007	Databank - Annual Fee	4	2008/05/01	ELEC	DBE	1506494	243	1491206	248	15288	-5
TFP	SSA	2007	SSA Order Number 0440-03-50851	12	2008/05/01	ELEC	GVMT	1472677	1	839408	1	633269	0
NY	GSR	2007	ASSET SECURITIZATION REPORT	48	2008/04/21	PRINT	OTH	1329200	5746	1406804	6517	77604	-771
TFP	SBA	2007	SBA - Fin Inst Data Replication	12	2008/05/01	ELEC	GVMT	1235802	1	225989	1	1009812	0
TFP	GPEL	2007	Global Payments File - Plus - Annual	12	2008/05/01	ELEC	GPFE	1213809	74	1060958	69	152851	5

Totals & Products

Order Detail

Admarc Related Revenue

Directories Tab

Conference Link

	Total \$
Total Subs	86254 \$74,944,164.58
Previous	87793 \$67,229,315.21
Difference	-1539 \$ 7,714,849.37

Related	Product	Current Issue	Issues	Distrib
AA	1	2003/03/10	52	
AB	AMERICAN BANKER	2008/04/14	52	PRINT
ABPDF	AMERICAN BANKER PDF	2008/04/14	52	ELEC
ABTX	AMERICAN BANKER TEXAS	2007/09/17	52	ELEC
AO	American Banker Online	2008/04/14	52	ELEC
AS	AMERICAN BANKER ONLINE - SECTIONS	1998/04/13	52	
BW	BANKING WEEK	1999/06/28	52	

Revenue, Cancellations, Suspensions

Advertising revenue related to this product (can exist in the master list or in a tab, separately)

Other Products in the group (business unit)

## Data Warehouse To Go

Your choice of cash or accrual per sub-system (generally, ELAG recommends this not be made an option button on-screen, it makes sending people incorrect numbers too easy. But, again, the customer IS always right about these issues. If a button is requested, it can be provided).



# Multi-Function Reporting – All-in-One

CMS Report with Finance view selected

Main Reporting Facility Form 001

Reports 1 Case

No Hints

Clear

GO!

245

Export...

1

ftp

Email

Cred

Analyst

Bought

04/15/2004

///

Last

Caller

Call

///

First

Disp

Mail

///

Phone

Resp

Filed

///

Notes

Pmt

///

Currency

Paid

///

Casename	Analyst	Fileddate	Lastcallbiddate	Lastmailbiddate	Compbids	Lastcall	Claims	Recrd	Outstanding	Bought	Paidamount	Pctbought
14605 Incorporated (fka Ph	mbinstock	2005	2006/05/31	42	<None>	2006/05/31	9	9	0.00	161,410.04	69,027.09	100.0
240 Church Street Operating	mbinstock	2004	2006/01/05	20	2006/11/17	20	<None>	39	37	3,599.20	126,402.33	65,837.46 97.2
99 Cent Stuff, Inc.	mbinstock	2007	2007/11/26	10	2008/01/04	12	<None>	10	9	6,942.00	219,685.07	23,622.29 96.9
A.L. Damman Co. dba Dam	mbinstock	2004	2005/05/31	15	2005/04/19	15	<None>	7	7	0.00	91,504.64	12,851.23 100.0
aiPharma, Inc.	mbinstock	2005	2006/07/18	12	2005/12/05	10	<None>	1	1	0.00	5,563.00	669.96 100.0
Able Laboratories, Inc.	mbinstock	2005	2006/09/12	10	2006/06/13	18	44 Unknown 42.5 Unkn	21	18	73,324.63	867,136.23	393,480.69 92.2
Access Health Systems, Inc	mbinstock	2001	2007/04/12	28	2007/02/15	28	<None>	1	1	0.00	31,739.05	8,886.93 100.0
Adelphia Communications	Cskrochek	2002	2008/01/03	35	2007/03/16	95	<None>	54	45	40,025.74	396,492.75	344,255.12 90.8
Aerovias Nacionales De Col	berg	2003	2004/12/20	10	2005/08/30	10	<None>	3	3	0.00	86,034.08	14,754.63 100.0
Air Canada	berg	2003	2005/07/05	10	2004/09/15	10	<None>	2	2	0.00	152,896.88	15,289.69 100.0
Air Cargo, Inc.	berg	2004	2007/09/20	18	2006/10/17	15	<None>	6	6	0.00	136,746.89	24,887.17 100.0
Alligance Telecom	skrochek	2003	2005/04/27	15	2005/04/25	15	<None>	12	11	1,525.54	56,883.58	9,128.67 102.8
Allied Holdings, Inc.	berg	2005	2007/04/27	10	2007/04/11	61	60 Unknown 60 Unkn	4	3	19,050.00	74,995.40	45,667.41 79.7
Alzheimer & Gray	mbinstock	2003	2006/03/27	15	2005/03/15	40	<None>	24	24	0.00	54,319.96	17,917.68 100.0
Ambassador Insurance Com	dekoven	2003	2008/02/22	5	2008/02/22	5	<None>	46	42	109,164.97	11,029,951.77	683,869.28 100.2
Americal Corporation	mbinstock	2004	2004/08/27	60	2004/06/15	70	<None>	7	7	0.00	137,954.32	82,772.60 100.0
American Bonding Company	dekoven	2004	2006/12/27	40	2006/02/22	40	<None>	1	1	0.00	8,717.50	3,487.00 100.0
American Business Financ	mbinstock	2005	2006/08/15	25	5 Unknown 5 Unkn	539	<None>	502	614,577.58	10,926,277.65	2,656,363.27 94.9	
American Restaurant Group	mbinstock	2004	2006/01/20	30	2006/01/20	60	<None>	65	62	4,135.08	185,153.47	74,142.14 98.1
Ames Department Stores, Inc	gold	2001	<None>	1	2005/04/28	75	<None>	1	1	0.00	33,374.39	20,024.63 100.0
Androscoggin Energy LLC	berg	2004	2006/08/07	30	2006/03/07	30	<None>	1	1	0.00	5,500.00	1,650.00 100.0
Any Mountain	mbinstock	2004	2007/12/31	15	2005/03/15	18	<None>	1	1	0.00	7,522.28	1,350.25 100.0
Applause LLC	skrochek	2004	2006/03/13	51	2006/02/23	51	50 Unknown 50 Debt A	14	14	0.00	107,397.84	52,989.96 100.0
Armstrong World Industries,	mgold	2000	2007/01/02	50	2007/04/05	45	<None>	5	5	0.00	482,647.17	258,236.60 100.0
Arter & Hadden LLP	mgold	2003	2007/12/13	10	2007/12/13	10	<None>	3	3	0.00	57,239.36	5,723.94 100.0
ATLAS WORLDWIDE AVIATI	berg	2004	2007/01/22	0	2005/02/08	40	32 Amroc 32 Amroc	17	15	7,800.00	359,296.72	128,870.79 97.9

Results

Finance Calls Paid

Case Filed Claim Created Last Call Bought Sent To Court Paid

Corp	Currency	Case	Creditor	Analyst	Caller	Disposition	Response	Day	Month	Quarter	Year
------	----------	------	----------	---------	--------	-------------	----------	-----	-------	---------	------

Possible views for the result set

Date field to use if grouping by Day/Month/Quarter/Year (Filed is the default)

All the ways this report can be grouped/rolled up dynamically (Case, Analyst and Year pressed)

CMS Report with Calls view selected

Main Reporting Facility Form 001

Reports 1 Case 

No Hints Clear GO! 74 of 731

Export... 1 ftp Email

Cred Analyst Bought 04/15/2004

Last Caller

First Disp

Phone Resp

Notes Pmt

Currency

Caller	Response	Boughtdate	Lastcall	Calls	Senfax	Msg	Notint	Needcontact	Price	Commission
aortega	NIP - Not Interested	2007	2007/07/27	1	0	0	1	0	8,883.00	50
aortega	REQ-requested fax	2004	2007/06/12	21	21	0	0	0	218,707.54	820
aortega	REQ-requested fax	2005	2007/07/10	40	40	0	0	0	515,691.26	1455
aortega	REQ-requested fax	2006	2008/02/21	37	37	0	0	0	882,520.80	1710
aortega	REQ-requested fax	2007	2008/02/01	38	38	0	0	0	406,739.39	1515
aortega	REQ-requested fax	2008	2008/01/31	3	3	0	0	0	101,290.00	110
aortega	SND - Sending in Cla	2004	2007/07/10	11	0	0	0	0	116,025.23	315
aortega	SND - Sending in Cla	2005	2007/10/09	64	0	0	0	0	736,342.46	2590
aortega	SND - Sending in Cla	2006	2008/02/21	132	0	0	0	0	2,343,610.13	5905
aortega	SND - Sending in Cla	2007	2008/01/25	76	0	0	0	0	1,340,716.50	2970
aortega	SND - Sending in Cla	2008	2008/02/20	2	0	0	0	0	17,614.07	100
aortega	SOL-sold already	2004	2004/06/06	1	0	0	0	0	10,835.80	100
aortega	SOL-sold already	2005	2005/11/10	2	0	0	0	0	32,470.97	100
aortega	SOL-sold already	2006	2006/06/16	3	0	0	0	0	35,049.70	150
aortega	SOL-sold already	2007	2007/11/26	3	0	0	0	0	4,869.69	85
aortega	WCB - Will Call Back	2004	2007/07/10	1	0	0	0	0	2,339.96	25
aortega	WCB - Will Call Back	2005	2007/02/15	11	0	0	0	0	172,231.86	500
aortega	WCB - Will Call Back	2006	2007/12/10	41	0	0	0	0	1,246,215.36	1945
aortega	WCB - Will Call Back	2007	2008/02/08	16	0	0	0	0	232,254.03	685
aortega	WCB - Will Call Back	2008	2008/02/14	1	0	0	0	0	10,295.25	50
aortega	WFO-wrong company or	2007	2008/02/14	1	0	0	0	0	8,067.36	50
atoumey	CEK - Call Back or N	2004	2007/07/11	1	0	0	0	0	7,827.97	50
atoumey	MSG-Left Msg	2004	2005/12/28	6	0	6	0	0	32,955.13	275
atoumey	NAV-not avail no msg	2004	2005/04/25	2	0	0	0	0	1,167.83	20
atoumey	NCL - No Claim or no	2004	2004/11/04	1	0	0	0	0	3,683.75	50
atoumey	NIO - Not Interested	2004	2004/03/24	1	0	0	1	0	2,221.86	25

Results

Finance Calls Paid

Case Filed Claim Created Last Call Bought Sent To Court Paid

Corp	Currency	Case	Creditor	Analyst	Caller	Disposition	Response	Day	Month	Quarter	Year
------	----------	------	----------	---------	--------	-------------	----------	-----	-------	---------	------

Grouping/Roll up by Caller, Response Type, Bought Date

Commission Calculation for interns

Compound columns in result (2 pieces of data which are logically related – such as the lastcallbiddate column, which means ‘Bid Amount at the time of the last phone call’, as opposed to Last Call and Last Bid. Subtle but important difference.

# All Reports on One Screen

# Invoicing – Multi-Printer Invoice Pipeline

Admarc Invoice Entry + First Printing Screen Form 001

Invoice

Invoice Count17140

Export...

Job	Pub	Invoice	Advertiser	Agency	Adtype	Issue	Amount	Adsize	Qty	Clr	Sou	Pr
517128201	BB	119043001	U. S. Bank, N. A.	Fiduciary Communicatio	Legal Advert	2003/01/03	1413.72	<None>	2	BW	ADV	N
517128301	BB	119043002	U. S. Bank, N. A.	Fiduciary Communicatio	Legal Advert	2003/01/03	1269.73	<None>	2	BW	ADV	N
517037001	BB	119044001	National City Bank	W.F. Minnick & Associa	Legal Advert	2003/01/03	736.95	<None>	1	BW	ADV	N
517067401	BB	119039001	Mechanicville C S D	<None>	Legal Advert	2003/01/03	900.00	<None>	2	BW	ADV	N
517127201	BB	119040001	State Of Florida	<None>	Legal Advert	2003/01/03	770.00	<None>	2	BW	ADV	N
517127101	BB	119038001	Evensen Dodge, Inc.	<None>	Legal Advert	2003/01/03	1045.00	<None>	2	BW	ADV	N
517095801	BB	119061002	State Street Bk (lafayette)	Fiduciary Communicatio	Legal Advert	2003/01/02	1667.70	<None>	2	BW	ADV	N
517095701	BB	119061001	State Street Bk (lafayette)	Fiduciary Communicatio	Legal Advert	2003/01/02	1667.70	<None>	2	BW	ADV	N
517164801	BB	119060001	Commerce Bank N. A. Marlton	Fiduciary Communicatio	Legal Advert	2003/01/02	1900.26	<None>	2	BW	ADV	N
517096301	BB	119062001	U. S. Bank Trust N. A.	Fiduciary Communicatio	Legal Advert	2003/01/02	1322.09	<None>	2	BW	ADV	N

Print Output

Format Originals

AdmarcFinal1

# Copies1

Printed<No Date>

Preview

Print This Set With This Format

Confirm These Invoices Printed Correctly

Print This Invoice

Format Copies

AdmarcFinal1 Remit

# Copies0

Confirmed<No Date>

Confirm This Invoice

Criteria

Publication

Section

Advertiser

Ad Agency

AdType

Issue Start

Issue End

Invoice-Level Note

<None>

EditSaveCancel

Restrict Invoice List to Criteria

Logged as printed

Note for a single invoice. Group notes are also an option.

Format selection for printers 1 and 2. By customer request, printers are not selectable by user since they are special-purpose machines dedicated to this function and containing multi-colored paper

Sends Invoices down the pipeline to the Reprints screen, which is functionally identical but displays invoices that have already been printed and logged

Large-scale (100k+ per batch) invoicing made simple

© ELAG Inc. 2000-2017

# Invoicing – Previewing Results

Previewing 17,140 Invoices in 3-12 seconds!

Admarc Invoice 3.9

File Edit Invoicing Advertisers and Agencies Collections Codes Queries Help

Admarc Invoice Entry + First Printing Screen Form 001

Invoice

Invoice Count 17140

Report Designer - admarcfinal1.frx - Page 17140

Job	Pub	Invoice	Advertiser
517128201	BB	119043001	U. S. Bank, N. A.
517128	BB	119043001	U. S. Bank, N. A.
517037	BB	119040001	State Of Florida
517067	BB	119038001	Evensen Dodge, Inc.
517127201	BB	119061002	State Street Bk (lafayette)
517127101	BB	119061001	State Street Bk (lafayette)
517095801	BB	119060001	Commerce Bank N. A. Marlton
517095701	BB	119062001	U. S. Bank Trust N. A.
517164801	BB		
517096301	BB		

Print Output

Format Originals AdmarcFinal1

Format Copies AdmarcFinal1 Remit

# Copies 1

# Copies 0

Printed <No Date>

Confirmed <No Date>

Preview

Print This Set With This Format

Confirm These Invoices Printed Correctly

Print This Invoice

Confirm This Invoice

THE BOND BUYER

Thomson Media  
55 Broadway, 10th Floor  
New York, NY 10001  
(212) 853-2557

THOMSON

Bond Buyer Advertising Invoice

Customer: AD32261003

Issue Date: November 06, 2003

Invoice: 148237001

Please Remit To: Thomson Media  
P.O. Box 71633  
Chicago IL 60694-1633

Bill To: Mullen/L H C  
Cindy Parker  
P.O. Box 5627  
Winston-salem, NC 27113.

Ship To: Wachovia Corporation

Description	Price
Bond Buyer	\$4,960.00
JR. PAGE, BW	
BASEBALL AD	
Ad Size: 1 x	
Ad Type: Display Advertising	
Ad Color: Black And White	
Ad Number:	
PO Number:	
Section:	
Less 15% Agency Discount >>	\$744.00

Amount Enclosed:

Invoice: 148237001

☐ Check Enclosed

☐ Bill My Credit Card

☐ Visa

☐ MasterCard

☐ American Express

☐ Discover

Account Number

CVV2

Expiration Date

CVV2 are the last 3 digits printed over the signature space on the back of your card. American Express cards should be a 4 digit CVV2 printed above and to the right of the 16 printed card number on the front of the card.

Required for Credit Card Payment:

Name on Card

Street

City/State/Zip

Phone

Sub Total

\$4,216.00

Balance Due

\$4,216.00

Terms: Net 30

BILLING INFORMATION

Business

Statements

Credit & Collection

Tax ID

Account

Account #

ABA

Please Remit To: Thomson Media  
P.O. Box 71633  
Chicago IL 60694-1633

Bar Code contains invoice number and amount for Bank Lockbox reconciliation without data entry (Harris Bank in this specific case)

Customer Copy

Dynamic Logos. Customer-driven, in this case they run by publication and business unit. Products/Publications are associated with logos, signatories, and signatures on a separate screen by an administrative user.

Check before you waste paper and time

# Invoicing – Dynamic Letter-Based with Dunning Notice

Individual Subscriber Invoices with 1 Line Item Form 001

Single Line Invoice

Count146

Export...

Product	Ordernum	Subnumb	Lastname	Firstname	Firm	Effort	Firstissue	Lastissue	Printed
AB	3293745	218382	COMIGER	PETER	World Savings & Loan	1	2004/01/19	2005/01/10	2003/11/04
AB	3292854	2233421	MENDENHALL	JANET	Transportation Systems Intl	1	2003/10/27	2004/05/03	2003/11/04
AB	3292850	2233415	MYERS	DOUG	First Bank & Trust OF Dallas	1	2003/10/27	2004/10/18	2003/11/04
AB	3293748	49688	CIASULLI	JUDITH	Stroock & Stroock & Lavan	1	2004/04/05	2005/03/28	2003/11/04
AB	3293693	2233647	KAUFMAN	TODD	Waruu Capital Corp	1	2003/11/03	2004/10/25	2003/11/04
AB	3292949	2018862	KALSCHEUR	DENNIS	Answer Financial Corp	1	2003/12/01	2004/12/20	2003/11/04
AB	3293735	56807	BLANK	ALAN	Midwood Financial Svcs INC	1	2004/03/08	2005/02/28	2003/11/04
AB	3293007	2233493	JLIBARRI	ALLEN	Wells Fargo Bank	1	2003/10/27	2004/10/18	2003/11/04
AB	3293949	2233679	MADERAZO	CHERYL	United Labor Bank	1	2003/11/03	2004/10/25	2003/11/04
AB	3293946	2233674	HASHIMOTO	CRAIG	Central Pacific Bank	1	2003/11/03	2004/10/25	2003/11/04
AB	3292849	2016154	MCCORMICK	KAREN	First Federal Savings & Loan	1	2003/11/03	2004/12/06	2003/11/04
AO	3292847	2010264	ADAMS	CHRIS	Royal Bank OF Scotland	1	2003/10/27	2004/10/18	2003/11/04
AB	3288964	2232256	MERCER	CHARLES	Financial Inst SVC	2	2003/10/06	2004/09/27	2003/11/04
AB	3289026	2232283	SCHUSS	BARRY	Premier Publications	2	2003/10/06	2004/09/27	2003/11/04
AB	3288890	2232549	CIABURRI	MICHAEL	Bank OF Southern Connecticut	2	2003/10/13	2004/10/04	2003/11/04
AB	3288969	2232264	AFRAGOLA	FREDERICK	Bank OF NEW Canaan	2	2003/10/06	2004/09/27	2003/11/04

Preview

Print This Set With This Format

Confirm These Invoices Printed Correctly

Print This Invoice

Preview This Invoice

Restrict Invoice List

Import Multipub Invoice And Update Orders

Product Group

ABG

Invoice Note

<None>

Firm

Printed

Format Invoices

MultipubSingle1

# Copies

1

11/04/2003 02:11

Edit

Save

Cancel

Intermediate Publication Form 001

Multipub Product

2 of 290

Export...

Basic Information

Text & Banner

Text / Effort

AB

American Banker / American Banker Online

American Banker / American Banker C

TM

Path and Logo

c:\galicorp\logos\ab.bmp

Sender's Signature, Name & Title

n:\VTMAPPLICATIONS\SEMPICO\JOHNCREWE.BMP

John Crewe

Circulation Sales Director

GL Code

AMERICAN BANKER

THE FINANCIAL SERVICES DAILY

John Crewe

Add

Edit

Save

Cancel

Delete

Logos, signatures and names are associated with each product

Intermediate Publication Form 001

Multipub Product Text

2 of 290

Export...

Prodcode	Multipubname	Starfishname
AA	AMERICAN BANKER ONLINE ARCHIVES	American Banker Online Archives
AB	American Banker / American Banke	American Banker / American Banke
ADB	ATM & DEBIT NEWS DATABOOK	ATM & DEBIT NEWS DATABOOK
AMN	ANNUITY MARKET NEWS	ANNUITY MARKET NEWS
AO	American Banker Online	American Banker Online
AS	AMERICAN BANKER ONLINE - SECTION	AMERICAN BANKER ONLINE - SECTION
ASD00	ASSET SECURITIZATION DIRECTORY 2	ASSET SECURITIZATION DIRECTORY 2
ASD00X	ASD 2000	ASD 2000
ASD01	ASD 2001	ASD 2001
ASD02	ASSET SECURITIZATION DIRECTORY 2	ASSET SECURITIZATION DIRECTORY 2

Basic Information

Text & Banner

Text / Effort

AB Letter 1

<None>

AB Letter 2

<None>

AB Letter 3

<None>

Description

AB Letter 1

Banner

<None>

Body Text

Thank you for subscribing to American Banker - The Financial Services Daily. We are confident that our coverage provides you and your associates with valuable information, keeping you well informed of developments in the financial services industry. From mergers and acquisitions to strategic marketing initiatives to high-tech ventures and small business banking,

Copy From Product >>

Add

Edit

Save

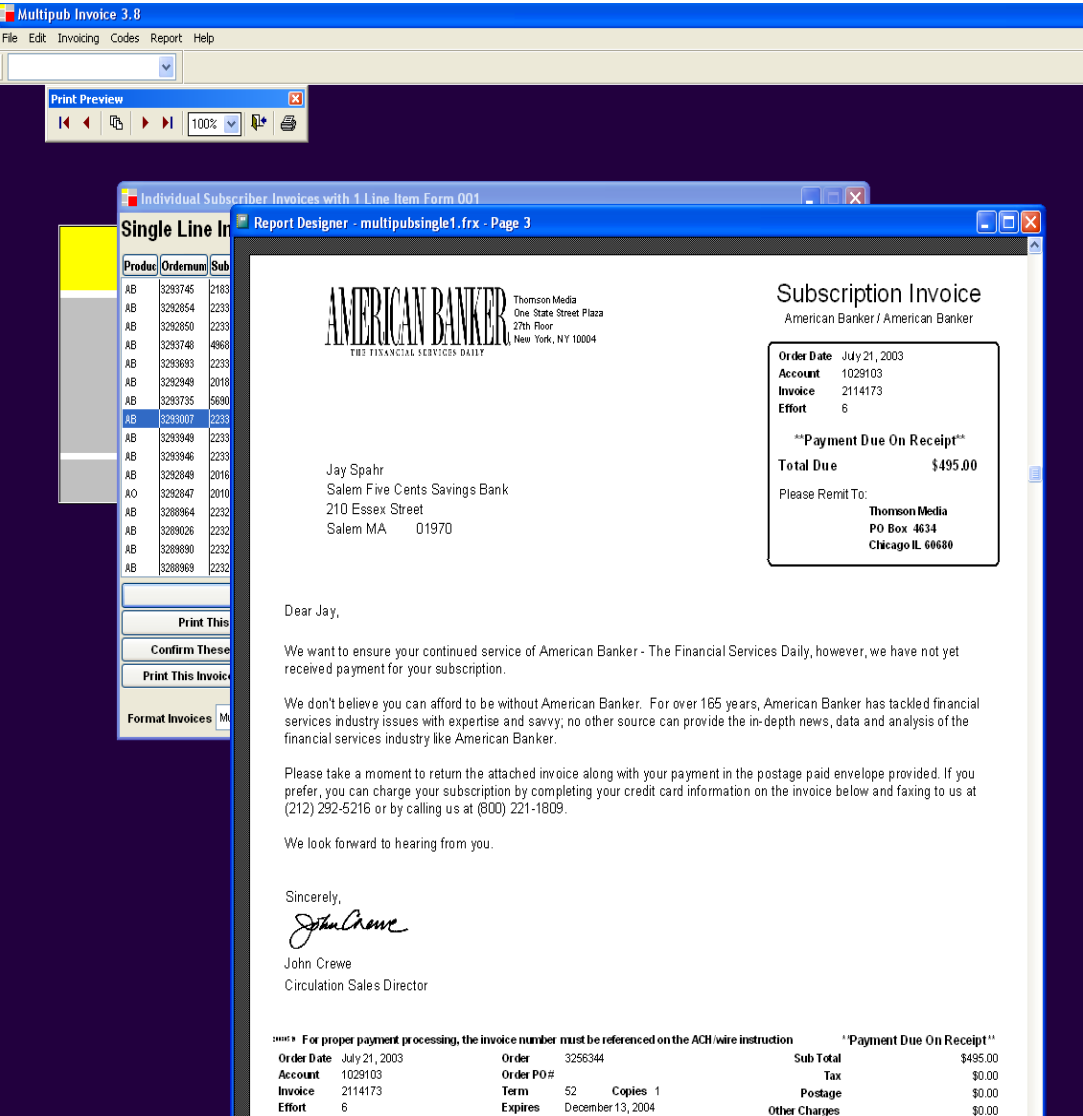
Cancel

Delete

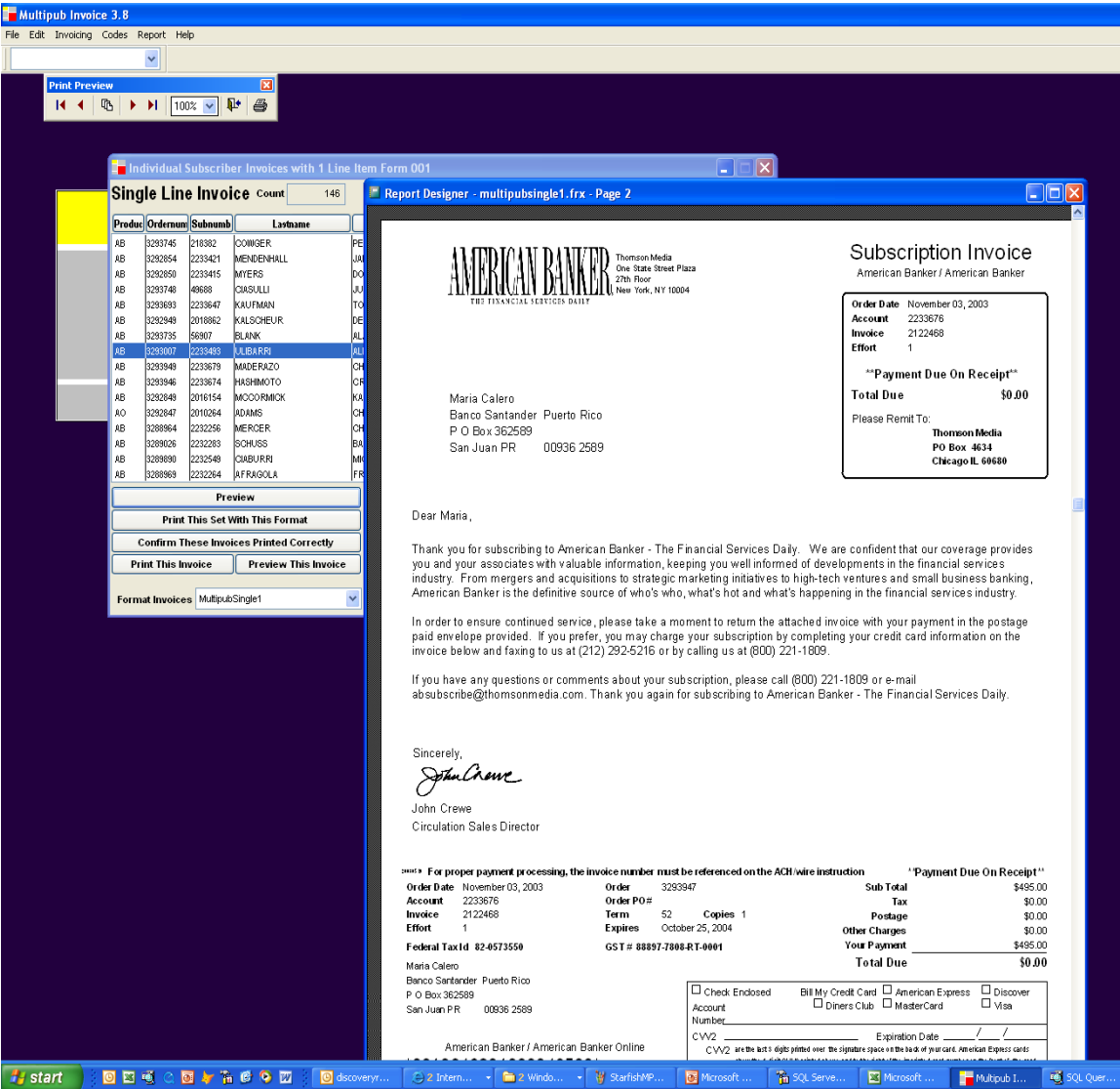
Text for the letter is associated with each product. Note that the setup CAN be copied from another product, minimizing typing. The third step, in the 3<sup>rd</sup> tab (not shown) is to associate the text with an effort number, or level of dunning (i.e. effort 1 is 1<sup>st</sup> notice, effort 6 is the sixth, 18 weeks later, and might contain a paraphrase of ‘pay up, buddy, or else!’)

Multi-company, multi-product in a single batch

# Invoicing – Dynamic Letter-Based with Dunning Notice - Preview



Two samples of the resulting letters



MS Word look-and-feel, but much faster than mail merge



# Collections – Real-Time Aging

Full Aging Report in less than 20 seconds, built from transactions up

National Account Manager (Salesperson) for Moody's does not want collections people calling his hefty client and upsetting him, so in this case has substituted his own name as the A/P contact

Interactive Aging Based on Multipub's Data - Group Subscriptions Form 001

Multipub Group Aging

47 of 300

Export... 1

Product

Contract

Firm

Contact

Bill To Number

Add

Clr

Incl

GO!

Firm	Contact	State	Coun	Totaldue	Currentdu	Over30	Over60	Over90	Over120	Billto
Concorde Group	MICHAEL LEVINSON	NY	<None>	438.07	0.00	0.00	0.00	0.00	438.07	1500355
M R Beal	KATRICE LITTLE -SIMO	NY	<None>	302.75	0.00	0.00	0.00	0.00	302.75	1466509
THE Green Point Savings Bank	MARGARET LESTER	NY	<None>	495.00	0.00	0.00	0.00	0.00	495.00	1876
Glens Falls National Bank	THOMAS L HOY	NY	<None>	895.00	0.00	0.00	0.00	0.00	895.00	2251
Next Estate Communications	ACCOUNTS PAYABLE	CA	<None>	525.00	0.00	0.00	0.00	0.00	525.00	1498037
Automated Financial Systems	JEANNE ANDERSON	PA	<None>	1790.00	0.00	0.00	0.00	0.00	1790.00	4006
Texas Dept OF Banking	ACCOUNTING	TX	<None>	5370.00	0.00	0.00	0.00	0.00	5370.00	4254
Shearman & Sterling	WESLEY TOM	NY	<None>	25970.00	0.00	0.00	0.00	0.00	25970.00	1500978
Bank OF NEW York	TOM MASTRO	NY	<None>	4475.00	0.00	0.00	0.00	0.00	4475.00	3888
Core Data Resources	TODD CLARK	TX	<None>	1001.31	0.00	0.00	0.00	0.00	1001.31	1468829
THE Bond Buyer	BILL BANEKY	NY	<None>	43866.38	0.00	0.00	0.00	0.00	43866.38	547
Moody's Investors Svcs	MELISSA HEMAN	NY	<None>	3704.84	0.00	0.00	0.00	0.00	3704.84	1006
U.S. Bank Com Trust Services	ANGELA BECK	MN	<None>	9219.75	0.00	0.00	0.00	0.00	9219.75	1259187

St	Ordernum	Lastname	Firstname	Firm	Prod	Ln	Totalamt	Eff	Invoice	Orddt
01	3121716	FARRELL	DENNIS	Moody S	BB	1	1387.62	0	2105028	2003/04/14
01	3175600	FARRELL	DENNIS	Moody S	BBO	1	302.75	2	2107244	2003/05/13
01	3293826	DAMUTZ	TED	Moody's Investor Servi	BA	2	200.00	1	2122365	2003/10/31
01	3293826	DAMUTZ	TED	Moody's Investor Servi	BBO	1	1650.00	1	2122365	2003/10/31
01	3293827	KURTZ	KEN	Moody's Investor Svcs	BA	2	200.00	1	2122365	2003/10/31
01	3293827	KURTZ	KEN	Moody's Investor Svcs	BBO	1	1650.00	1	2122365	2003/10/31
01	3293828	SUSSMAN	GAIL	Moody's Investor Svcs	BA	2	200.00	1	2122365	2003/10/31
01	3293828	SUSSMAN	GAIL	Moody's Investor Svcs	BBO	1	1650.00	1	2122365	2003/10/31
01	3293829	WILLIS	HEATHER	Moody's Investors Svcs	BA	2	200.00	1	2122365	2003/10/31
01	3293829	WILLIS	HEATHER	Moody's Investors Svcs	BBO	1	1650.00	1	2122365	2003/10/31
01	3293830	BENTON	DOUG	Moody's Investors Svcs	BA	2	216.50	1	2122365	2003/10/31
01	3293830	BENTON	DOUG	Moody's Investors Svcs	BBO	1	1786.13	1	2122365	2003/10/31

A/P Contact Info

Phone: 2125537107

Fax:

1 STATE STREET PLAZA

27TH FLOOR

NEW YORK

NY

10004

All outstanding invoices by customer

Accounts Payable Contact Info

Who owes money? Find out in seconds and call them

# Collections - Statements

Basically a combination of aging and invoicing. Included to show how seamlessly concepts in the ELAG universe can be combined and recombined, and how recognizable most people find these layouts, even on first viewing.

Print Preview

6 of 1473

Export...

Statement This Advertiser

Publication

American Banker

Preview Statements This Pub

Print This Pub

Summary

No Detail

Name	Pub	Account	Totaldue	Currentdue	Over30	Over60	Over90	Over120	Over150	Over180
Mc Donald Computer Corporati	MIBG	9050005	75.00	0.00	0.00	0.00	0.00	0.00	0.00	75.00
Wlyatt, Tarrant & Combs	BB	33711005	880.00	0.00	0.00	0.00	0.00	0.00	0.00	880.00
Real Data Inc.	MIBG	89211006	150.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00
Bank of Oklahoma, Tulsa	DIS	73430000								
World Net Capital Corporatio	MIBG	2001005								
Fidelity Information Service GAO Met	BTN	38000001								
Alphablox Corporation	DMR	62701004								
Xcel Energy	FCC	32031005								
Fiserv Securities, Inc.	USB	99440003								
Community Educators Credit U	CUJ	20031001								
Fiserv C S W, Inc.	NMN	56721000								
Fiserv C S W, Inc.	ON	56721000								
State Of Nevada Treas Office	BB	15100002								
Bankers Trust Company - Iowa	FCC	15430004								
Sundant Investment Managemen	USB	69670005								

Pub	Invoicedate	
BTN	02/01/2003	1231
BTN	03/01/2003	1256
BTN	04/01/2003	1285
BTN	05/16/2003	1317
BTN	06/17/2003	1350
BTN	07/23/2003	1382
BTN	08/19/2003	1403
BTN	09/01/2003	1435
BTN	10/01/2003	1467
FSM	01/01/2001	548
FSM	02/01/2002	853
FSM	03/01/2000	217
FSM	03/01/2001	608

Report Designer - admarcadvstatement.frx - Page 1

AMERICAN BANKER

Thomson Media  
11 Penn Plaza, 17th Floor  
New York, NY 10001  
(212) 631-1414

THOMSON

American Banker Advertiser Statement

Customer: AD73651001

AIG  
Accounts Payable  
2919 Allen Parkway  
L6-80  
Houston, TX 77019

Current	Over 30	Over 60	Over 90	Over 120	Total Due
\$0.00	\$0.00	\$0.00	\$0.00	\$34,200.00	\$34,200.00

Outstanding Invoice Detail

Invoice	Invoice Date	Issue	Amount	Paid	Code	Outstanding
142897001	09/09/2003	09/09/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
142897002	09/09/2003	09/09/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
143629001	09/23/2003	09/23/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
143629002	09/23/2003	09/23/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
145321001	10/07/2003	10/07/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
145321002	10/07/2003	10/07/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
147013001	10/21/2003	10/21/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
147013002	10/21/2003	10/21/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
147942001	11/04/2003	11/04/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00

Instant previewing of statements, in alphabetical order by advertiser. Statements to advertising agencies have **Advertiser** listed in invoice detail.

Or remind them on paper

# Shipping Logistics – Product Distribution and Bundling

This client realized that shippers vary in efficiency and price according to: destination, weight, and batch size. This sub-system creates files destined to each shipper's PC (they did not allow direct connections when this screen was created)

Before this screen reduced it to seconds, this process took three to five man-days for a 2000-3000 order 'major release'

Major Release Shipping File Output Form 001

Count 7 of 31

Import Ship File

Output Path \\webberii\fulfil\starfishtransfer\ftp\me

Subnum	Contact	Firm	Addr1	City	State	Zip	Coun	Copies	Deliv	Postissue	Prod	Ordernum
410847	Brad Hill	E-Z Money Check C	4654 Dodge St	Omaha	NE	68132	<None>	1	UPSR ?		AFDJ	8688050
423524	Mary Mills	Bank of Texas	5320 Bellaire	Bellaire	TX	77402	<None>	1	UPSR ?		ADTXS	8688036
211643	Clayton Forbes	Imperial Holly Corpor	8016 Highway 90A	Sugar Land	TX	77478	<None>	1	UPSR ?		ACHS	8688047
423531	Kathleen Miller	Austin Telco FCU	8929 Shoal Creek Blv	Austin	TX	78757	<None>	1	UPSR ?		KEYS	8688066
399661	Toni Nguyen	Wescom CU	123 S Marengo Ave	Pasadena	CA	91101	<None>	1	UPSR ?		KEYS	8688065
399661	Toni Nguyen	Wescom CU	123 S Marengo Ave	Pasadena	CA	91101	<None>	1	UPSR ?		KEYR	8688065
252510	Gail Davis	First State Bank	3 Main Street	Canisteo	NY	14823	<None>	1	web ?		326SV	8688087
423489	Linda Grimm	Humboldt Merchant S	2440 6th Street	Eureka	CA	95501	<None>	1	web ?		326SV	8688086
423150	Chris Schofield	Priority Funding	261 Main St	Northborough	MA	01532	<None>	1	ups2 ?		MLEL	8688089
423533	Victor Apa	Victor Apa & Associat	40 King Street W	Toronto	ON	M5H3Y2	CAN	1	UPSR ?		NAFS	8688068
423525	Dorothy Savarese	The Cape Cod Five	419 West Road	Orleans	MA	02653	<None>	2	UPSR ?		ADNES	8688037
423529	Lani Bodlovick	Nationwide Payment	400 US Route 1	Falmouth	ME	04105	<None>	1	UPSR ?		KEYS	8688053
423549	William Lewis	The Austin Co	12725 Morris Rd	Alpharetta	GA	30004	<None>	1	UPSR ?		AFDD6	8688107

DHL1Major20080519.txt	DHL Intl	1	UPS2Major20080519.txt	UPS2	10	B
PeruMajor20080519.txt	Peru	0	QuebecorMajor20080519.txt	Quebecor	1	B
ItalyMajor20080519.txt	Italy	0	PortCityMajor20080519.txt	Port City Press	1	B
CanadaMajor20080519.txt	Canada	1	WestMajor20080519.txt	West	6	B
FedExMajor20080519.txt	FedEx	0	POBoxMajor20080519.txt	Po Box Major	0	
\\webberii\fulfil\starfishtransfer\TFP\el	Electronic	3	0	4	1	1

Create All Files Listed Above

Bundling is the practice of looking up quantity per box by product, and then creating 1 row in the output file for every box of product (the shipper requires this to print bar-coded labels)

Saves money shipping products

# Browser Only – Web Clients – ELAG Application Look and Feel

ELAG recommends Citrix Metaframe to deploy its apps over the Web. It has become more affordable, and it is fast, reliable and secure. There is only a 10-15% performance degradation when comparing to internal network speeds, because Citrix servers remain within the customer’s firewall. This is basically unbeatable for deployment on the web if the customer expects data throughput consistent with internal benchmarks, but from any workstation worldwide without a VPN.

This is a PHP-HTML version of the ELAG look and feel. Limitations of the web and the verbosity of HTML combine to make this a slower, less reliable alternative than Windows/Citrix, but since the interface is nearly identical, this extranet solution requires no re-training etc.

Merchant

Add

Edit

Save

Cancel

Delete

GO!

13377 of 16701

Export...

Merchant Name or DBA	Portfolio	Contact First	Contact Last	Zip Codes	States/Countries	Lead Status
a*;b*;c*						
Bank or Branch	Tax Id	Annual Vol Range (000)	Rep Name	Business Type	Search In	
		00			All	MCCClassFree
Fullname	MCC	Firstname	YearVol	AvgTik		
Christiansen And Associates		SANPETE WEST INC	441180.00	147.00	A	
Christie Institute		SARA NELSON	480920.00	153.00	B	
Christie, Robin			35625600.00	118.00	C	
Christina Galaris		CHRISTINA GALARIS	485660.00	155.00	D	
Christina K Lebovitz Phd		CHRISTINA LEBOVITZ	3778320.00	125.00	E	
Christina Lowe			37407600.00	155.00	F	
Christina Winters			409088.00	170.00	G	
Christine		HOLLY VICKERS	38397600.00	127.00	H	
Christine A. Sanchez, Amanda's Co		CHRISTINE ANN SANCHEZ	577488.00	240.00		
Christine A.davis Entp.		CHRISTINA A.DAVIS	366168.00	122.00		
Christine Ann Dahm		CHRISTINE ANN DAHM	45327600.00	151.00		
Christine Beans Home Business Syste	COMPUTER NETWORK/INFORMATION SER	CHRISTINE BEANS	366084.00	122.00		
Christine Bryant		BRYANT	327648.00	109.00		
Christine Carrizoza			39615600.00	165.00		
Christine Faes			282684.00	94.00		

first

prev 15

%20406080%

next 15

last

Basic Info

Contact

Notes

Prospect Pipeline

Rates & Pricing

Terminal

Signing

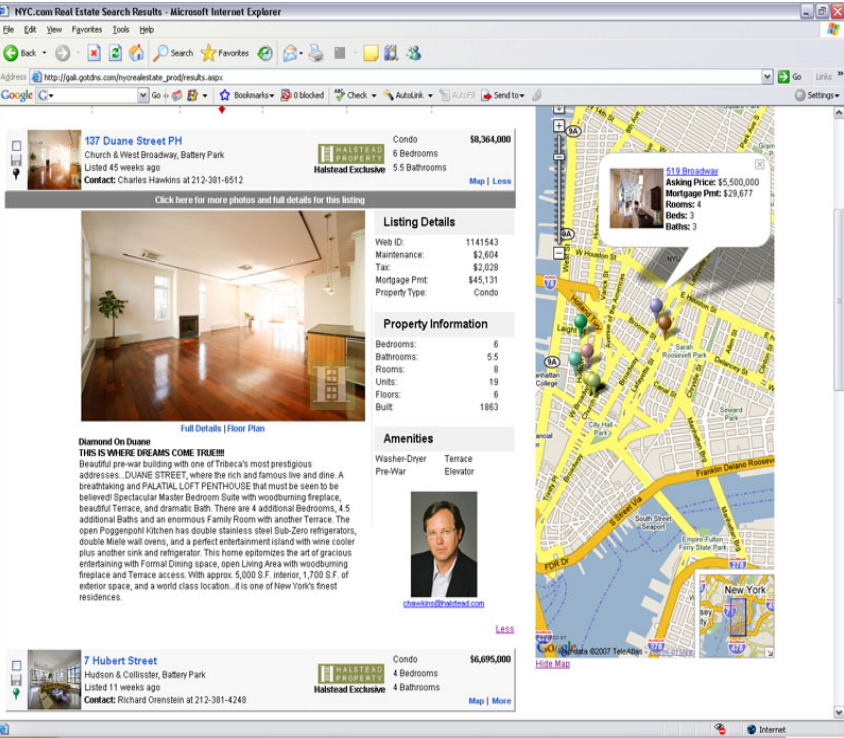
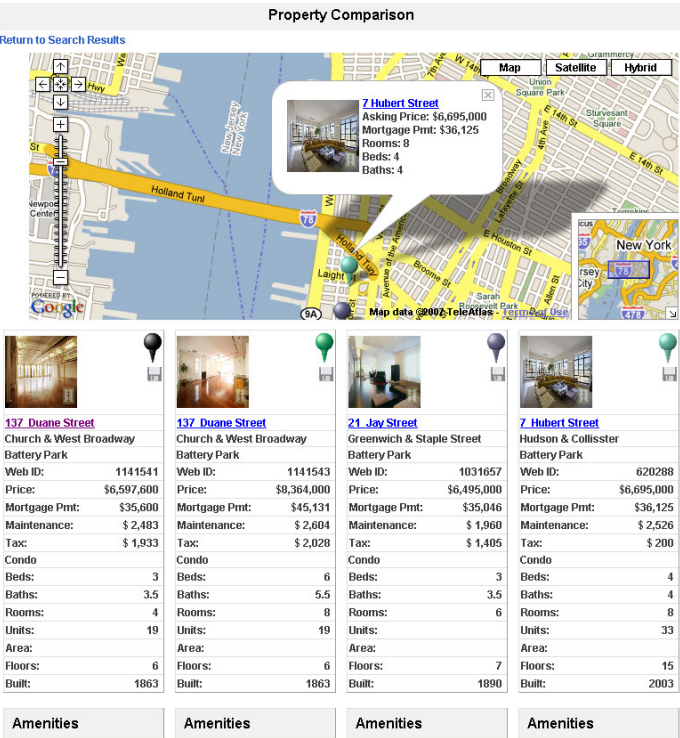
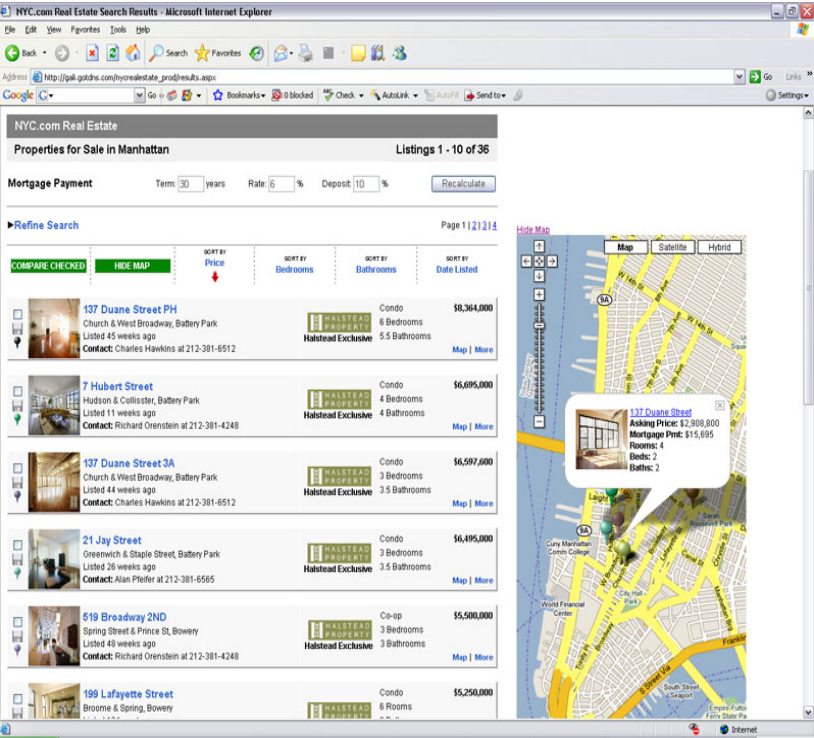
Correspondence Log

There will not be a scroll-bar

Available on every web computer on the planet



# Browser Only – Web Clients – Classic Web App



Brings function-packed concepts to classic web sites